

# The Mueller Record

Vol. VII

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No. 94

## STILL TALKS MUELLER.

### Maskell in Barracks Finds Our Goods Giving Great Service.

We are in receipt of the following letter from Mr. James Maskell, who has enlisted in the service of Uncle Sam, and same will prove of interest to other salesmen:

Mr. Adolph Mueller,

Dear Sir: I thank you very much for your kind letter of March 13th and feel honored to know that you have pleasant personal recollections of myself. My only regret was the severance of my position with you, for I had taken a great interest in my work and it meant a great deal to me.

This regiment is a mobile transportation repair unit. Understand we have no fixed base, travel wherever we may be needed, all our equipment being motorized and having sufficient to repair any kind of transportation used at the front. I feel well satisfied for I think my past experience as a mechanic will fit in well and the work should never get monotonous.

We are under orders to sail as soon as organized. Our commanding officer thinks this will take about four weeks. Regiments of our type are greatly in demand and should be useful during the awful battle that will rage for some time.

The morale of our boys is excellent. Though all of them know we are booked for an ocean voyage it is rare to hear a complaint. The great majority look forward to the future as a great adventure with a full realization of the hardships and dangers that are before them.

I think the complaints that are heard of in this life can be traced to the non-commissioned and commissioned officers. It is an unfortunate fact that a great many of them are out of place.

Am covered by a new law just passed by congress that all aliens with the colors can become citizens. Am taking advantage of

this at once. It makes me eligible for a commission and wish to enjoy full franchise.

It is impossible to estimate the wonderful work of the Y. M. C. A. They lead and inspire the soldier to everything that is manly and noble and provide recreation, amusement and games at all times. Have lived in three barracks here. In two of them, another make of valves was used; in this one we have Mueller's. Almost every one of the other's are leaking and in bad condition. Muellers' are just as good as the day they were installed. All the soldiers talk of this and I explain the reason why.

With the best personal regards to all.

Yours very respectfully,

JAMES MASKELL.



## ONE EMPLOYEE IN FRANCE.

Also the following letter from Willis Blackburn who was formerly one of our factory employes:

"As an employe of your factory I have the pleasure of notifying you that I have finished my training at the Great Lakes, and will leave Friday the 15th with a company of men going to France. We leave here for Philadelphia and from there we will board a transport and sail for France.

This draft consists of carpenters, shipwrights, electricians, blacksmiths, plumbers, boiler-makers, riveters, and riggers. A total of 250 men.

We are going across to erect wireless towers, and various things so that we can catch some of the many messages that are flying through the air, and let the people know more of what is going on on the other side.

Will write you later. Hoping to receive an answer.

Sincerely yours,

WILLIS BLACKBURN.

## A SOLDIER'S LETTER

## Former Mueller Employee Writes to the Company.

M. F. Sullivan who was formerly employed in our electrical department, writes the following interesting letter from Camp Logan to the company:

"Dear Sirs: In reference to your letter of the 11th of April, was glad to hear that your firm has taken an interest in the former employes of your factory, who are now in the United States service. On my furlough of last month I was treated with fine respect when I came to the factory to see some of my friends, and that kind of respect shown by people in civil life makes a man more determined to be the kind of a soldier that his friends will be proud of.

"After being away for eight months it was a fine thing to be given a pass through the factory to see the boys who were with me in civil life. I know about every foreman and man in your factory by name and they were all glad to see me. I was sorry that I had only a few hours to spend in Decatur with you, as a more urgent reception was awaiting me in Chicago where I was married on the 19th to one of the best little girls in the country. Some of these days when the war is over we both will be only too glad to pay your firm a visit, as I might take a notion to settle in Decatur.

"I took out ten thousand dollars of government insurance last November when it first started and would have taken twenty thousand if they would have permitted me to. Wish to inform you that I have taken the limit on the insurance and a soldier would be foolish indeed to miss a cheap insurance like that. The insurance only costs me \$6.50 per month and a soldier knows he has put that money in a good cause.

"The 130th infantry is leaving for France in the next two weeks and also the Engineers. They are aiming to make this division all artillery and we are apt to stay here for a good while. In the 130th there are lots of Decatur boys. I transferred from the 130th band about five months ago, to take charge of the electrical work of the 124th Field Artillery and your letter went to that regiment first, which delayed it a couple of days in handling. All of the boys are in the best of health and big, broad

shouldered lads. It is wonderful how the soldiers are trained and whipped into fighting trim, and will assure you that through the daytime we have not much time to play. We have about three days a week to ourselves now, but on the other four days you are ready to hit the bed right after supper. I am in the best of health and have only gained about thirty pounds since I left Decatur last July. I want to thank you again for the interest you are showing in me and will promise to write often, hoping that your firm will do the same.

Very truly yours,

M. F. SLLIVAN."



## \$501,700 OUR SHARE.

## What Muellers and Employes Have Done for Liberty Bonds.

To create more enthusiasm on the Third Liberty Bond Loan, and to celebrate the success which has been attained in the sale of bonds in Decatur, there was a big parade on Friday, April 26th, which was largely participated in by industrial, civic and fraternal organizations.

There were thousands of marchers in line, including a fine representation from our factory. We closed down at 3:45, formed in line at the factory, and joined the parade in the business section.

The parade was headed by the firm, and girl employes, and was followed by other departments made up into nine or ten divisions, carrying flags and banners.

A marked feature of our demonstration was our big auto truck, on the sides of which were big banners giving the amount of the bonds subscribed for by the Muellers and their employes, as follows:

First Loan.....	\$ 75,200.00
Second Loan.....	165,500.00
Third Loan.....	99,500.00
Canadian Victory Bonds.....	161,500.00

Making a total of \$501,700.00 in bonds for which the firm and employes have subscribed. Of this amount \$44,000.00 was contributed by the Port Huron plant.



Political strife isn't very far from what a famous general one said war was.

### SERVICE FLAG GROWS.

#### Hard Work to Keep the Flag Up to the Enlistments.

The Mueller Roll of Honor grows so rapidly that it is hard to keep pace with it. Our service flag of eighteen stars was sent back for the addition of seven stars, and before it could be returned several more were added to the list. Among these is Otto Sharlock, the small roly-poly, claim agent in the office. He has been drafted and must report between May 1st and 15th. He is not very big in stature, but is full of vim and vigor and ought to make a good soldier.



#### EVERETT MUELLER PAYS A VISIT.

Everett Mueller was at home a week ago visiting his parents. He is at the Municipal Pier, Chicago, taking the officers' training course for the navy. He came back wearing his sailor's uniform and certainly makes a good looking sailor. He is very earnest about his work and is going at it enthusiastically and undoubtedly will attain success.



### THE BOWLING CONTEST.

The bowling contest final progressed from verbal bombardment to actual effort and the result is known. Sarnia gets the grapes. Concerning the result Mr. Adolph wrote Fred Riggan as follows:

"I was very much surprised to note report from Mr. Gustin to the effect that the Decatur bowlers lost, but I was pleased that I was able to beat my little brother, although after he has had six weeks vacation I have an idea that it will require more skill than my last attempt if I want to beat him.

"Formerly I was very extravagant in my bets and willing to bet a 'Little Rose' that I could do certain things, but now the 'Little Rose' costs 6c but the Michl people are making a little cigar they call 'Little Dixie' costing 5c, and I would like to bet one 'Little Dixie' that Decatur will beat Sarnia.

"I notice Captain Gustin is taking it very hard. We will endeavor to have him cheer up before the next contest."

### HOW ADVERTISING WORKS.

#### New York Furnishes a Fine Example of Results.

The following letter from Mr. James of New York office, concerning our advertising in the Literary Digest, will prove of interest to our readers:

"A gentleman by the name of J. M. Luther of Syracuse, New York, dropped into the New York office a short time ago and mentioned noticing our advertisement in the Literary Digest magazine and Mr. Luther took along a sample Rapidac bibb to test out in order to convince himself before referring the matter to his plumber who did not seem to be in favor of our goods.

"We gladly loaned Mr. Luther the sample, and the correspondence was carefully filed and brought up at the time of Mr. Stenner's working of the city of Syracuse, and Mr. Stenner has succeeded in securing an order for 48 additional bibbs, which are to be billed through a plumber in Syracuse.

"It may be interesting for the readers of the Mueller Record to know that close cooperation brings home the bacon. It may also be interesting to know that Mr. Luther owns apartment houses in Syracuse and is well pleased with our goods and is going to urge several of his friends, also property owners, to use Mueller Goods."



### ADVERTISEMENT BRINGS BUSINESS

#### Sink and Lavatory Combination Proves Popular With the Trade.

Our last advertisement in the Literary Digest is producing splendid results. We are in receipt of a great many letters from readers of that magazine asking for information about sink and lavatory combinations. We sent a broadside to all plumbers in the United States, showing this advertisement and urging the adoption of the sink and lavatory combination. Salesmen are also advised to push this with the plumbers, and we urge them more strongly than ever to keep this matter before the trade. Accompanying the broadside was a card for ordering, and we have received about 20 or 30 orders, and they are still

coming in every day. It is very evident that this is going to prove a popular seller and the orders received indicate that the trade is anxious to take hold of it. It is therefore of much importance that salesmen take advantage of the present opportunity. This sink combination is not only going to be a good seller in itself, but is going to be the means of introducing our goods to the general public. So don't miss an opportunity to keep the matter fresh in the mind of the trade.



#### GIVE GREAT SATISFACTION.

The Mueller Drinking Fountains are giving success wherever properly installed. We have a letter from the Purchasing Agent of the University of New Mexico at Albuquerque. Here is what he has to say about the Mueller Drinking Fountains:

"Our E-9006 Drinking Fountain has arrived and has been installed and we find only one trouble in regard to it, that is, that it is so satisfactory and everyone is so pleased with it that we will have to buy another one, so I enclose with this, order No. 2026 for a duplicate.

Please ship by freight as soon as possible."



#### ROSS OFFERS SUGGESTIONS.

We refer elsewhere in this issue to a mistake made in the length of time Dick Moore has been married. Mr. Ross writes that our statement that Dick has been married 20 years must be an error because he asserts that Mrs. Moore could not put up with him that long.

Mr. Ross adds that "if Mr. Adolph decides to put a launch on the Sangamon and Illinois rivers, for goodness sake don't let Billy Simpson act as pilot unless he is furnished with a compass and has a bell tied to him so he will not get lost."



#### ATTENDS MUNITION MEETING.

Mr. B. J. Marty of the Munitions Department, was in Boston for several days during the week of April 22d, having gone there to attend a meeting of Muniton manufacturers.

#### BIG BUSINESS MEN MEET.

Messrs. Adolph and Robert Attend Commerce Gathering in Chicago.

Messrs. Adolph and Robert Mueller attended a convention of the Associated Chamber of Commerce, which was held in Chicago in the early part of April. They were there for several days and came back with many new and valuable ideas. This association is composed of representative business men from all parts of the United States, and represents the progressive element of our national life. Naturally a gathering of this kind brings together the brightest minds in the country. Secretaries Lane and Daniels, and other prominent government officials were in attendance and delivered addresses. Naturally the trend of the proceedings related to conditions as produced by the war. In this regard the Association was of one opinion—that was that the manufacturers and the people of the United States must closely cooperate with the government and exert every effort to bring the war to a successful close.



#### OSCAR GETS HIS PRESENT

Belated Cigars Turn Up About Four Months Late.

Mr. Oscar, who as we all know is an I. N. Veterate smoker, has become a dry smoker. At Christmas time the employes sent him a box of choice Havana cigars and the members of the company as a reminder of brotherly affection added another box. It was a gift to whet the appetite of a man like O. B. who can judge between the sheep and the goat of tobacco. The foregoing is simply a figurative contortion of the statement of O. B's. ability to judge between cabbage and tobacco. Be that as it may the cigars were sent him by express and a letter teeming with Christmas spirit was despatched notifying him of the coming present. Oscar waited politely for a month and then wrote, asking about the cigars. A tracer was put on the shipment without results and then a duplicate of the present was sent and got through all right. One day during the past week, Decatur got a letter from Oscar advising that the missing shipment, which had been tied up in an



express embargo at Detroit, had been received and while the cigars were mighty dry, that he was going to do his duty and smoke them.

It is a relief to Decatur to know that he got them for it was feared that Oscar might get the impression that Decatur was simply trying to make him a Christmas present by writing him a nice letter and not sending the goods.

But no one acquainted with his methods would persist in that belief as long as he maintains a drum file.



THE NEW CORE ROOM.

The new core room has been occupied and this part of our work is now dispatched under the most favorable conditions—plenty of light, good ventilation, modern equipment and pleasant surroundings. The girl employes of this department have a splendid rest room nicely furnished by the company, and we dare say that no group of women workers in the country have received more consideration. The company provides a matron whose sole duty consists of keeping this room in order and looking after the welfare of the girls.



THE CHICKEN FANCIER.

The company is making quite a few improvements on the Allen place. Among other things they are building a number of chicken houses. Mr. Fred has the superintendency of this work, presumably because of his exhaustive knowledge of poultry. Anyway he is building mighty fancy chicken houses, and the architecture coincides with Fred's general views on the subject.



KIRCHNER GETS A GOOD ONE.

We have a letter from the New York office advising us that R. E. Kirchner has secured an order for 450 11904 6-Arm Handle China Index Self Closing Basin Cocks. We suppose that Dick uncovered this order with his "lantrun." We are glad to know that he is meeting with success in his new position on the road.

TAPPING MACHINE INFORMATION.

The Sales Department furnishes the following bit of information concerning Tapping Machines, which should be of interest to the salesmen:

"One of our salesmen writes that if a tapping machine gets rather old the boring bar very often will not center the drill and the drill enters on a strain which strips the threads. This of course ruins the combined drill and tap, and if the salesman is careful to point it out, this amounts to about 5% of the total investment in the machine. Therefore it behooves users of tapping machines to see that their machines are in good order and if there is any danger of the machine getting so old and worn that the boring bar will not center the drill, they should trade in the machine for a new one."



NEW SALESMAN.

Floyd V. Johnson who has looked after regulator orders in the office for several years past, left April 25 for South Dakota to travel in Campbell's territory. Campbell has quit to go to farming. Mr. Johnson has a good knowledge of our line of goods and his office companions are looking to him to make mighty good.



MUNITION BUILDING.

The new munition plant is about ready to begin operations. Eventually Mueller brass will be landing in Germany by the ton. Who knows but that it may be the means to the end of the war.



THE END IN SIGHT.

The end of copy making on the new catalogue is about in sight. It has been a hard fought battle. Everybody will welcome the end.



AT SALES MEETING.

Billy Simpson left for Detroit on April 22d to look after business matters for the firm.

## TAPPING MACHINE SALES.

Below is a list of the Tapping Machines sold in the Decatur territory up until April 20th, and in the New York and San Francisco territories up to April 1st:

## DECATUR.

Bean .....	0
Cameron .....	1
Campbell .....	1
DuBois .....	0
Ford W. B. ....	11
Hastings .....	2
Hays .....	9
Lincoln .....	0
McCormick .....	4
Masters .....	2
Moore .....	0
Nash .....	4
O'Dell .....	1
Pedlow .....	0
Powell .....	0
Ross .....	1
Seevers .....	1
Shimer .....	0
Smith Geo. ....	6
Smith J. ....	6
Stewart .....	1
Sullivan .....	0
Whitney .....	2

Total..... 52

## NEW YORK.

Ford C. T. ....	1
Haas .....	0
Hennessy .....	0
Kirchner .....	2
McCarthy .....	1
Powers .....	2
Rice .....	0
Riley .....	3
Stenner .....	0
Stuart .....	2
Tracy .....	3
Territory 66. ....	2

Total..... 16

## SAN FRANCISCO.

Heinrichs .....	0
Jett .....	1
Shaw .....	1

Total..... 2

## DECATUR ORDERS.

From the Hankee Heating Co., Minneapolis, Minn., for the Y. M. C. A. building St. Louis. 62 D-11922 S. C. Basin Cocks.

From McLundie & Co., St. Louis, Mo., for a hotel at Sixth and Chestnut streets, St. Louis, 62 D-11922 S. C. Basin Cocks.



## NEW YORK ORDERS.

For the Royesford, Pa. Home Water company, 1 D-23141 Tester with scale, throttle valve and fittings. This order is the result of hard work, and attention given the matter by Mr. McCarthy has helped to land the order.

From the Ithaca Water Works, Ithaca, New York, 1 D-23141 Meter Tester Complete with tank and scale.

From the Pottsville Water Co., of Pottsville, Pa., 1 No. 3 Tapping Machine.

From the Blue Mountain Consolidated Water Co. of Nazareth, Pa., 1 D-23141 Tester Complete with Tank, Scales, etc.

The New York office remarks: "If your Decatur men do not smoke up they will be lost in the race when it comes to selling testers."



## SAN FRANCISCO ORDERS.

From the Nichols Hardware Co., Chico, Calif., for the Butte County National Bank of that town, 18 D-8644; 12 D-11901; 12 D-25124; 6 D-9237; 6 D-9238; 6 D-9463.

From Crane Co., San Francisco, for the Pacific Shipbuilding Co., 56 1/2" D-9237.

From Crane Co., San Francisco for the Cahn Apartment Job, 115 D-11902; 55 D-25111; 110 D-9079; 110 D-11708; 55 D-9387.

From Plumber Harry I. Kyle, for the Maywood hotel, Corning, Calif., 11 D-9385; 11 D-25111; 106 D-11902; 2 D-25627.

From the city of Seattle, Washington Water Dept., 4 "B" Tapping Machines complete with drills.

From the Gauld Co., Portland, Ore., 202 D-11902 for the Crown Columbia Pulp & Paper Co.'s hotel at Oregon City, Ore.; 194 same for the same company's hotel at Camis, Washington.



Even if the worm does turn what does it benefit him?

## FACTORY FACTS FROM SARNIA AND PORT HURON

### Sarnia.

Sarnia—Spring—Scrumptious.

March, we're glad you've Marched.

April is the only thing here that's legally wet.

Bring on the summer. We want to go swimming.

Bet Mr. Philip is polishing up the old fishing tackle.

This is the season of golf and tonic. Play one and you won't need the other.

The Sarnia "Hillside Pool" club has organized for the season of 1918. Please Page F. L. Riggin and O. B. Mueller. Maybe they're at the "nineteenth hole."

Riggin bought some silk shirts in New York last month—they're silk when he's facing you. Turn 'em over next time, Fred. They all look good when they're far away.

"Buttsy" Dill doesn't know where the statue of Liberty is as yet. He essayed to show it to F. L. R. last month and rode until the subway guard called "all out" in Brooklyn. She's out in the bay "Buttsy"—has a torch in her hand, and—everything!!! Never mind, you'll "see the light" some day. Give New York Sarnia's regards "Buttsy."

Globe and Angle Valves are running a close second to government work in Sarnia. Bailey is sending in some nice business on this line: 288 from the Grand Trunk R. R. in Montreal and 700 from the Jas. Robertson Co. Ltd., at St. John, N. B., are among those present. The trade is very expressive in their admiration of the Mueller Valve.

The Mueller Fire Fighters received their new badges one day last month and just as the Chief was polishing his with his sleeve the Red Brass Foundry "went and got caught on fire." All the badges were on the job in less than 20 seconds and inside of two minutes our Chief was again polishing his badge. Mac and his crew are certainly on the job "instantly" when the siren blows.

Here's a suggestion that might be worked out to good advantage among Mueller men who own cameras. A snapshot of a battery of Mueller equipped Lavatories in some large hotel toilet room should offer a pretty good argument.

Pictures speak far more effectively than words, when it comes to closing sales. One sales-manager reported by J. S. Baley, in System, makes it a point to have all of his men carry cameras with them on their trips. When one is in a factory where the Company's product has been installed, he takes a snapshot.

"Here is So-and-So's factory, where we put our machines last month," he can say; or:

"Here's a snapshot of So-and-So signing an order for our goods."

It helps to make the sales talk vivid and interesting—and sprinkles the house organ with plenty of good pictures.

Do you carry a camera with you on your trips? Couldn't it be made to help you in your sales work if you did?

Ray Eacrett reports that he was greatly impressed with Decatur. He says he spent a mightily pleasant two weeks at the parent plant and thoroughly enjoyed every minute of it. But, all the same, he is glad to be back in Sarnia. "Bet he bothered

'Slats Burleigh' half to death—didn't he Loren?"

A plumber wrote to a jobber ordering a quantity of brass goods. The jobber wired him: "Cannot ship your order until past due account is paid." The plumber promptly telegraphed back: "Unable to wait that long, cancel order."

Here's our traffic department. Padgitt, on the right, keeps the freight and express cars filled with orders and Hickey, on the left, keeps them moving. This picture was taken at the only quiet moment the traf-



fic department has known for many moons. If it wasn't for Hickey, Decatur would have been without the "news of the day" for a few days. He's the man who dug up the newspaper shipment for the Review and tobogganed it on down the road to Decatur.

This month the redoubtable W. B. sounds as if he had drawn a blank in the lottery of life. 'Stough when they disappoint you.

#### YOU'VE SEEN THEM.

From human observation,

This fact is plainly seen.

That many a girl is a deuce in the deck,  
When she thinks she stacks up as a  
queen. —Regular fellow.

Two fair munition workers were discussing their personal affairs.

"Got a chap yet, Liz?" enquired one.

"Yes; and he's a reglar toff: He's manager at"—

"You don't say so! Why they tell me he's real refined."

"Rather! Why, he took me to a restaurant last week, and when we had coffee he

poured it into a saucer to cool it, but he didn't blow it like common people would—he fanned it with his hat."

—100 Ton Booster.

The Sales and Accounting Dep'ts. of the Sarnia office consented to sit for a picture a few days ago—here it is. This is



the southwest end of the office building. The windows look out on to the St. Clair river. A more pleasant place to labor couldn't be desired.

O. B. cheated us out of a party. He had a birthday on March 25th, while in Florida. Never mind we'll get even. Riggin says its just as well as he was away, as the Sarnia city inhabitants have a night's sleep to their credit that they wouldn't have had otherwise. All of Mueller joins in Congrat's O. B., and we know everybody else does that knows you. How does it feel to be 47 years young?

Maxey has a new patent cupboard door. He cooks on it. If you don't believe it, here's proof: His wife's away—she wrote and told him to "make himself some corn bread in the pan on the kitchen door."—"Throw the cow over the fence some hay."

March Sales in regular lines show approximately a 40% increase over February. Again we say—"We have no traveling men in Canada.—Salesmen only."

Well it's all over and now we can "attend to our knitting" again without that



feeling of fear and trembling. According to the scores we are not very much better bowlers than Decatur, but we're glad we're some 121 pins better anyway. Now let's hear from New York on the same question.

#### "GETTING IN GERMAN."

She handed back the diamond ring,  
"Goodby," she said, "we're done,  
Though I can stand most anything,  
You've dared to call me 'hun.'"

W. F. B.

About 70 members sat down to dinner on the eve of Tuesday, April 2nd, at the monthly Foremen's Club Meeting and a bumper crop of ideas and good fellowship was harvested. We had a very interesting discourse on the subject of forgings by Dave Lindquist and an entertainment program of 15 numbers. The "Smelling Committee" investigation and report was handled in a highly interesting manner and, at the same time, there was no mistake as to the intent. That this report had the desired effect was plainly evidenced by the fact that sundry and divers corners were being energetically cleaned and scoured the next morning by the delinquents mentioned in the report of the evening before. Lindquist has earned himself the title of "Long Nose" by the way he and his committee dug up the untidy corners around the plant and grounds.

The discussion of all subjects was lively and spirited and many good points were made. Our suggestion box was well filled and the prizes of \$10.00 and \$5.00 were awarded to Thos. A. Henderson and E. F. Forbes respectively. Their suggestions appear below.

"Yours truly" was elected manager of the Sarnia and Port Huron Mueller orchestra and hereby calls on R. Coffman for assistance. What do you do with an orchestra Roy, when you manage it?

The meeting was fittingly closed by the unveiling of the Mueller Honor Roll. Herb Vallis led the entire gathering in the singing of the National Anthem and an immense British Ensign slowly unfurled and exposed the names of our 91 boys in service, framed and draped with the flags of the allied nations.

We were all heartily sorry that our own

O. B. was not with us, but we want to compliment his Port Huron boys—they sure "turned out strong."

The greatest portion of the credit for the entertainment should be given to McIntosh. He certainly is there when he is needed.



#### THE WINNING SUGGESTIONS.

First Prize, \$10.00—Thos. A. Henderson,  
Sarnia, Ont.

H. Mueller Mfg. Co. Ltd.,  
Sarnia, Ontario.

Dear Sirs: I have worked out an improvement on your self-closing air cock which completely overcomes a great deal of trouble and some expense found in the operation of these valves.

As they are made at present, the oil and moisture soon softens and expands the washer on the stem seat, regardless of what kind of material it is made of, allowing the washer to slide on the stem and continue to block the air passage.

My idea is to cut a thread on the outside of washer cup on valve stem, also to make a ferrule with an inside flange to extend slightly over edge of washer; flange to be threaded on inside to screw over washer cup. I have tried this improvement out in a valve in service and find it works out entirely satisfactory, eliminating the previous trouble. The change is very slight, the cost of same very small, and the improvement in service, one hundred percent.

Trusting this meets with your consideration and approval, I am,

Yours sincerely,

THOS. A. HENDERSON.

Second Prize, \$5.00—E. F. Forbes.

Mr. Forbes' suggestion is:

"I wish to make the suggestion that we form a club known by some such name as the "Mechanics Club," which will include all tool-makers, machinists, draftsmen and mechanical men in our factory. I believe this will result in bringing all the mechanics in our factory into closer contact, and the interchanging of opinions will no doubt be a valuable thing for the company. The Foremen's Club and Mechanics' Club might arrange to hold their meeting on

the same evening and hold a joint entertainment.

In this connection I also wish to suggest that we form a library for the use of the Mechanical Club, as a means of self-education for the members. The library should be largely composed of mechanical books and current mechanical magazines. Of course it would have to have a small beginning like everything else but could be enlarged from time to time."

Well folks, "ye scribe" is no longer master of his own destiny. I must beat it home to the wife. JAC MAC.



PORT HURON.

Bang!! Crack!! Hill!! Kipp!! Boom!!—We're busted wide open at Port Huron. All the steam is crowded on. Wheels are wheeling; Presses are pressing; Forges are forging; Kipp is s-kipp-ing around like a Mexican jumping bean and everybody is moving faster than ever—if that is possible. They're all "kicking in" to help win the war. Munitions are shooting out of the plant with clock-like regularity; and manifold Manifolds are being shipped to Government Shipbuilders all over the country.

Here is another instance of the "Magic of Mueller." A big munitions contractor sent his representative to look us over—said they'd heard we had the best equipped shell shop in America. Can't beat that very much—can you?

One of the prettiest sights in the plant is the battery of automatic screw machines in the main building, 12 of 'em; lined up like a well drilled company marching "oblique." What they'll do in making detonators will make history.

L. E. Wetzel likes P. H. so well he has "done went and boughten him" a house. It's on Lapeer Ave., about three blocks from the plant. Leo certainly has thrust his roots into Port Huron soil. He has a garage—for visitors' cars.

The Port Huron Rest room is one that no one could but envy. It is nearly completed and we'll have a Grand Opening in a few days. A more handsome or substantial structure was never devoted to a like cause. Stage, balcony, dance floor, reading rooms and everything. Stucco outside and oh "so swello" inside.

We'll be extruding rod some time in May. A finer building for the purpose would be hard to find. We are very anxious to see what Mr. Fred Mueller will think of the new home of Mueller when next he visits us. We are prone to believe he'll be inordinately pleased with everything.

Our "Colonel" Kipp is on the sick list. "Daddy" Hill informed us that he had something the matter with one of his eyes—been "siceeping with one eye open" maybe, saw something unusual. Do you still sleep with your shoes on, "Colonel?"



INITIAL WATERWORKS ORDERS SOLD IN DECATUR TERRITORY TO APRIL 20, 1918.

Salesman	Town	Mach.	No.	Services
Hays.....	Red Rock, Oklahoma.....	No. 2.....	30	Sets
Hays.....	Rush Springs, Oklahoma.....	No. 2.....	125	Sets
Hays.....	Lockney, Texas.....	No. 2.....	50	Sets



Dick Moore has a grievance. In the last Record he cited the fact that the Decatur Review in its "Twenty Years Ago Today" column, referred to his marriage. This should have read "Ten Years." As a result of this misprint Dick has been pretty severely "panned" by some of his friends.

Dick was in Decatur a few days ago with a pocket full of photographs of Little Dick. He gave an illustrated lecture on the kid at the noon day lunch. Really Dick has an infantile son of whom he may be justifiably proud and it is for that reason that his friends ask the question, "how did he did it."