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A KEYSTONE OF MODERN CIVILIZATION

Early in May there will be an exodus of water works men from all states and Canada to Memphis, where the annual convention of the American Water Works association will meet. In that gathering will be found the keenest minds and the best brains in the world-men who know the every day practices of handling a city's water supply from the smallest town to the greatest cities with their complicated problems of storage and distribution. These include engineers who know the methods by which supplies can be controlled and directed at will to man's needs and manufacturers who provide the tools and implements necessary to the construction and maintenance of the pumping and distribution systems. And out of their deliberations, their experience, and decisions, there is certain to come still greater benefits to mankind. In the final analysis there is nothing so essential to man's health and well being, to commerce and industry, as water works, the agency through which water is delivered to the home and factory. The water works is the keystone of modern civilization and too little credit is given the great hydraulic engineers and the practical men who have made it such.

GOOD WORK IN BAD TIMES

We are making bold to state that more Mueller employes are getting out of debt in these lean times than were getting out in the days of our hectic prosperity. Those who are out or nearly out, or making good progress, are quite sure that it can be done. Those who do not make an understanding and organized effort to pay their debts are the ones who say it cannot be done. The method is fairly simple. It begins with keep-

ing a record of income, then budgeting the absolute necessities of living and applying all the remainder on the debts. If there are a number in the family, united effort will often make possible results that the father alone cannot achieve. When a man has firmly decided that he will get out of debt, and knows just what his income is, and what it will buy he has made a start. Then the way is open to adjust settlements on accounts with the aid of a proper loan. But it is bad policy to borrow money of the "finance" companies at a high rate of interest and then have both the interest and the debt to pay. The Employment Dept, has had considerable experience in matters of family finance and this department is ready to serve you. Your affairs will be regarded as confidential. That's the reason why we do not give details of the success of many families in getting out of debt.

Women are cooks and men are chefs and their victims are dyspeptics.

The learned judge says "the world is led astray too often by phrases". What about pharisees?

We should not overlook the fact that during the depression the United States has lost nothing in material wealth. We have just as many people, just as much property, land, houses, factories, machines, as we ever had. The country's biggest loss has been in confidence.

The farmer is not lagging in his desire for the comforts of life. Science and manufacturing ingenuity have placed at the farmer's door practically all the conveniences

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THE MUELLER RECORD

Published at Decatur, Illinois, by MUELLER CO., Manufacturers of Vital Spots Products for the Plumbing, Water and Gas Industries.

C. N. WAGENSELLER, EDITOR

THOSE WHO READ EVERYTHING

When You Meet Them Don't Hesitate to Bow Long and Low.

Whenever you meet a person, as you are certain to do, who tells you they "read everything," take off your hat and bow long and low. You can do this without servility or obsequiousness, and you feel proud of it. You have had the privilege of being in the presence of and paying homage to a raraavis. As our polished advertising friends would say, "you have contacted a very unusual personage."

No Time for Anything Else

The person who reads everything has no time to sleep, eat, go to a movie or play golf, and even then have a most difficult task in keeping up with the output of madly racing printing presses. When one says "everything" one says a mouthful, because "everything" is a very large, far-reaching word including all that is. For one, we are inclined to doubt the person who reads everything, because excluding all foreign literature and depending only on the made in the U. S. A. variety, here is what the reader of everything would have to absorb per annum.

The Annual Output

- 700 magazines for farmers.
- 300 magazines for children,
- 2,500 daily newspapers,
- 15,000 new books every year,
- 40,000,000 newspapers daily,
- 20.000,000 periodicals of all kinds,
- 95,000,000 magazine copies every month,
- 55,000,000 magazine copies every week,
 - 1,150 newspapers in the United States are printed in 38 foreign languages.

The above statistics were taken from the enlightened Christian Herald, and surely a paper bearing a name so reverential and authoritative would not fool a poor, benighted numbskull. The C. H. has not included the millions of books of past ages, which surely are "things" in literature.

An Afterthought

P. S.—In the above we overlooked some 200,000 pamphlets, etc., turned out by the government in 1931. However, these don't count—No one pleads guilty to reading them even if their cost does run into the millions. Most of them are only fodder sent free through the mail at taxpayers' expense by congressmen to palliate the unwashed constituency back in the sticks.

(Continued from Page 1)

that go with modern life. These included domestic electric light plants, pumping engines for the flow of water pipes and upto-date plumbing. In the past 10 years 31,711 California farmers installed domestic water systems which give them kitchen sinks and bath room equipment. At the close of 1930 seventy-two per cent of the farmers in California were thus equipped. There are only three other states that surpass California. They are Massachusetts, New Hampshire, and Vermont. The national figures are 15%.

A local paper in "Unexpected Remarks" credits John D. Rockefeller as saying: "I see nothing to worry about". Coming from Mr. Rockefeller you'd scarcely classify that as "unexpected", would you? It must be a typographical tangle or maybe the venerable gentleman misunderstood the query and answered to "expected remarks".

Our home-made economist tells us that the trouble today with the country is that while times were good we "et" our cake, and now in harmony with the adage, find we can't have it, which seems about as good a solution as given by higher up economists. At least the plain "peepul" understand it.

Let your face be your salesman. It does not necessarily have to be good looking. Many a man pushes a face about which makes you think he forgot to take off his mask after the carnival ball was over. But when he smiles he wins you to his side. His smile radiates enthusiasm, sincerity, good fellowship and confidence. It makes you believe in him.

Then there is the more fortunate salesman with the fine regular features who goes about with the corners of his mouth down and a settled scowl on his face which makes you feel that he has been associating with the devil and acquired his visage. He does not radiate anything that even interests a prospect in his wares. Sour faces like sour apples turn people away.

FRESNO'S WATER RATE

Fresno, California, has a flexible water rate. During the winter, from Nov. 1st to May 1st, the charge is \$1.00 per month, but this changes for the summer season when the minimum charge is 50 cents, which is presumed to allow for 75 square yards of lawn or garden. Every additional square yard calls for a half cent extra.

Water Company 116 Years Old

While we are this year celebrating our 75th anniversary in business, we doff our chapeau to the York (Pa.) Water Works and extend congratulations to this company with its record of 116 years of fine and faithful service. It is the oldest privately owned plant in the grand old keystone state, whose history generally spells the word "Leader-ship." It was within the confines of the state that many things, now made common to us by long usage and association, had their beginning. In 1816, public spirited citizens of York decided that a water works was a needed improvement.

Special Law Required

A special act of the Assembly of Pennsylvania was secured on Feb. 8th, 1816, and under that authority the governor on Feb. 23rd issued letters patent and the York Water Works was born. Today it is a strong, going concern. There were only a few water works plants in the country at that time and York's beginning was of primitive char-acter. The water carrying mains were of wood, and the supply was not centralized. It was obtained from real estate surrounding springs, spring rights, and small reservoirs as well as some open trenches connecting the springs with the wooden mains.

First Cast Iron Pipe

Gradually this equipment was changed and extended, but it was not until 1840 that cast iron mains succeeded the wooden mains. In the following decade additional reservoirs were added and practically the entire plant rebuilt. These changes continued from time to time until 1895 when the foundation for the major portion of the present plant was laid. From 1850 to 1896, when major im-provements were being made, the management was criticized by stock holders for what was termed extravagance, but that is all gone and forgotten. Now improvements call forth commendation.

A Wise Suggestion

A history of the plant contains this wise

paragraph: "A water works plant should be built in advance of actual needs and these needs must be anticipated, as to wait until the actual need occurs may lead to disaster and cause restricted uses of the supply resulting in hardship to the consumer."

Among the later improvements is an impounding dam, the necessity of which was shown in the drought of 1910, when pumps at times could not operate. This was com-pleted in 1913. The dam is 47½ feet high and seven hundred feet long, and the basin contains nine hundred million gallons of water with an extreme depth of forty feet and greatest width of 1305 feet. The entire tract consists of 692 acres.

Reforestation

Seeding the sloping hills with grass, and planting the tract with Norway spruce and evergreens, have made the company grounds one of the picturesque spots of Pennsylvania. There are over six hundred and thirty thousand trees in flourishing condition now. Dr. C. A. Schenck of Darmstadt, Germany, a forester of international reputation, says it is the best example of reforesting evergreens in the world. The beauty of the spot attracts many visitors.

It was not until 1896 that it was felt the need of mechanical pumping was necessary, and a station was built. This was followed by sedimentation basins, filter plant with laboratory, and other improvements which gave the communities served, a water plant of which they may well feel proud.

Distribution System

The Distribution System consists of one hundred and four miles of cast iron pipe from twenty-four inches to two inches in diameter laid below the maximum frost line, viz., thirty-six inches.

Approximately twenty-five percent of the present distribution pipe system is laid on a rock foundation and it was necessary to blast through the stone in order to lay the pipe to a proper depth.

Since 1923 all new service pipes between the main and curb line, including the curb stop and box, have been installed and all existing services have been maintained by the company.

This now 116 year old company never had a permanent office until 1899. Prior to that time members of the board of directors met at the public inn and later in the office of one of the officers or directors.

The water works of a growing community is never complete and this familiar statement is applicable to York's plant as the value of the initial plant of \$13,000.00 has steadily grown over a period of one hundred sixteen years to over \$4,000,000.00.

The capital stock outstanding has a par value of \$2,000,000.00 and the capital as authorized by the stock holders is \$3.000,000.

Has Had Fine Growth

And from its modest beginning with 55 consumers, the York Water Company now serves almost 20,000. The growth has been steady and substantial and under the present management will so continue in the future. The present officers are:

Charles M. Kerr, President. George Hay Kain, Vice-President.

- Grier Hersh, Secretary.
- W. F. O. Rosenmiller, Treasurer. Edgar P. Kable, General Manager. William J. Perry, Comptroller.

ALWAYS SOMETHING NEW

Among other things:

An air-conditioning unit at less than \$1500 which heats, ventilates, and humidifies in winter and cools and ventilates in summer.

A single room electric air conditioner which blows hot in winter and cool in summer.

A non-inflammable wood which chars but doesn't burn.

Metered radios in hotels.

A new crane with powerful suction cups for lifting flat materials.

A special paper insert dividing a pie into six sections obviates cutting after the pie has been baked.

Printing device for scales makes a permanent record without affecting scale's accuracy.

Almost automatic oxyacelene two-flame blow pipe. One flame preheats the welding rod, and the other does the actual welding.

"Steel tile" for bath rooms, coated with vitreous enamel and mounted on heavy composition board with glue.

A sound-proof insulating plaster base made of wide mesh metal backed with non-inflammable corrugated board, the cost of which is about that of a wood lathe job.

An electric clock which rings at a predetermined time without being reset, and a "notifier" calling attention to the expiration of any period from one minute to three hours.

A graphic scale of transparent celluloid for estimating plastering and other building jobs when laid on a blue print superimposed figures give areas, cubical content or other data at a glance.

BOY SCOUT TROOP NO. 2.

Mueller Boy Scouts, Troop No. 2, took advantage of the early spring week end just past, by an over-night hike to boy scout cabin at Mueller Lodge across the lake.

They were enthusiastic over their first hike of the year. There was a total of seventeen boys, supervised by the Scout Master of the Troop.

A number of tests were passed for first and second class. The high spot of the hike was signaling. The boys were stationed in three different positions 400 yards apart. A message was sent by the first to the second group, and forwarded to the third group.

All boys of Troop No. 2 who took part in the like are on tip toes for improvements. The Troop plans to improve the appearance of their cabin when the weather permits. At present the boys are cooking all their meals.

This will be discontinued only when necessary for the boys to pass tests. The new layout will be one cook for all the boys, which will give more time for games and scout activities.

In regard to the regular scout meeting, they are having patrol contests, giving points to the winning patrol and different scout activities. This has created quite an interest. The boys are advancing very rapidly.

Some scouts are making good time records for tying knots, building fire by fint and steel, fire by friction, and in first aid contests. First aid is governed by accuracy of the type of bandage and the time it takes to make it.

Edwin Keil, who is soon of scout age, will be taken over as a boy scout of Troop No. 2 officially. He is the fastest boy of the troop for tying the nine required knots and is still gaining speed. He is ambitious to retain this honor.

The Troop now consists of the following first class scouts: Junior Keil, Clarence Grubbs, Truman Reynolds and Cecil Hollingsead. However, Cecil Hollingsead and his brother, Charles, have left Decatur.

Recently there have been some changes in leaders of Troop 2, as follows: Truman Reynolds, Senior Patrol Leader; Clarence Grubbs, Junior Keil and Herman Roe, Patrol Leaders; Frank Edmonson, Assistant Scout Master; Billy Draper, New Scribe.

Meetings are held on Friday evenings, and we would appreciate visits from parents at any time.

Scout Reporter.

VERSATILE AMOS 'N ANDY

Amos 'n Andy have a big radio audience. Each one in his turn plays many parts. It is done so nicely that their audiences do not realize that two men are putting on the whole show. Most listeners in visualizing the different characters portrayed form a mental picture of the different persons portraying the characters. However, it seems that Amos and Andy do it all. The Pathfinder tells that in the recent "murder trial" —the one where Amos was just about ready to mount the gallows when the alarm clock rang and woke him up—Amos portrayed ten characters.

The Kingfish, Lightning, Ruby Taylor's Papa, Brother Crawford, Jack Dixon, Assistant District Attorney, Court Clerk, Coroner, Court Bailiff, Ballistic Expert.

Andy was not far behind with other characters: Judge, Amos' lawyer, their landlord, the whale, the swordfish, two bailiffs.

We've seen a lot worse shows acted with a person for every character, than the one given by these two great entertainers.

Had the Deed

"You've probably heard about the New Arrival who was accused by Satan of acting as though he owned the place. "I do," replied the N. A., "My wife gave it to me."

Hand-made Fowling Piece

Hieronymus Mueller, founder of the present Mueller Co. in 1857, was born 100 years ago July 16, 1932. He was a machinist but not as the word is understood today. In the present era of highly developed automatic machines which eliminate practically all hand work, it is not easy to visualize the skill of the old-time machinist, who, with drills, files and a simple lathe, shaped metals into finished forms, accurate to the thousandth of an inch. Mr. Mueller acquired his trade in the machine shops of Mannheim, Germany; long known as one of Germany's chief industrial cities.

Automatics Unknown

At that time the almost human automatic machines of today were undreamed of. They were just being recognized and adopted at the time of Mr. Mueller's passing. With him each undertaking was a problem to be worked out patiently by hand, and with hand equipment that by no means equalled the highly developed special tools for each operation now in use.

Mr. Mueller possessed one gift not common with machinists. He had a pronounced artistic inclination. As a young man he had devoted his leisure moments to drawing and painting. Samples of his work are in evidence today and clearly indicate the trend of his mind expressed with pen and brush. In mechanics this artistic temperament was always present and dominated the work of his hands. He insisted on symmetry, accuracy, and harmonious shapes and forms.

An Evidence of His Skill

What better evidence could be asked than the accompanying illustration of his skill with hand tools? This hand-made fowling piece was designed by Hieronymus Mueller and made to the order of Gharrett Schenck of Maroa, Ill., and was used by Mr. Schenck for many years, when this section of the country abounded in quail, prairie chicken, grouse, ducks, geese, turkey, squirrel, and what not.

Mr. Mueller was a thorough machinist, but when he began business in Decatur there was not so much of a demand for skill such as he possessed. There was machinery, of course, but it was not of the highly developed, complex character that we know today.

Machines an Open Book

Guns were not his only forte. Any machine to him was an open book. His value to the community of an earlier day is illustrated by his mechanical versatility. He rebuilt and repaired sewing machines and clocks with as much ease and precision as he did in making a fowling piece. From a time piece to a boat engine was a long jump, but we still have a beautiful example of his skill in an engine of glistening steel and polished brass which he built for his little steamer, City of Decatur. Among his last achievements was an automobile. It was in building a second automobile that he was burned by an explosion of gasoline, dying a few days later.

IT WORKS-TRY IT

Juggling figures is a pastime with some people. The following formula seems no more than a lot of figures, which of necessity must be different in each example, yet produce a given result. You know how many living brothers and sisters you have, and how many are dead, of course. O. K. Follow out the following and you can prove what you know by the result.

Put down the number of your living brothers. Multiply it by two.

Add three.

Multiply the result by five.

Add the number of living sisters.

Multiply the result by ten. Add the number of dead brothers and sis-

ters. Subtract one hundred and fifty from the

result.

The right figure will be the number of living brothers, the middle figure the number of living sisters, and the left figure the number of dead brothers and sisters.

MONTREAL'S BIG PLAN

During this year the city of Montreal, Canada, will begin the expenditure of \$10,-588,000 on a series of notable water supply projects. The authorities will not try to do everything in one year, but have passed on a program which will run through several years. A portion of the amount of money mentioned will be expended on the construction of a hydro-electric plant. Over three million dollars will go to the pumping and filtration division. Other big items will be \$2,235,000 for piping, \$2,995,000 for reservoirs and aqueducts. Another important step in the program is a 150,000,000 gallon reservoir which will be located in the eastern section of the city and will cost \$2,-500,000.

A woman is said to have a capital figure when it draws a lot of interest.

l'm Tellin' You



If you are one of those who believe \$2 bills are unlucky, mail them to us.

The year recently closed was the poorest "snipe shooting" season known in a decade --6,000,000,000 less cigarettes and 570,000,-000 less cigars were manufactured.

Three years ago the high sounding prophecy was made that we were in "a new economic era." Such being the case, we suggest some scheme by which we can back up to the old era. It was very much more to our liking.

Some people can never rid themselves of old customs. Recently two local "light fingered gents" were arrested while attempting to steal two horses with ten thousand automobile opportunities standing in the streets.

Says Mr. A. P. Herbert: "The politicians and financiers seem to me to be the plumbers of the modern world—always going back to the country for something they haven't got." Maybe so. Still there's a difference. When the plumber goes back he always gets what they need but don't want—the boots where they don't fit but where they do the most good.

And we still agree with Dr. Pangloss, regardless of the fact that times are not what we wish them to be, and that we are in the turmoil of a presidential year with no dependable indication of what it will lead to, that this is the best possible of worlds.

The value of the dollar increased six cents during the past year. Ssh! Keep quiet! Some tax mad body might hear it.

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In the early days of gas, people touched the pipes to see if they were hot. They got away with it without injury. Today it's different. People touch live electric wires to see if the current is on. The coroner gets away with them.

Now is the time to spend for a spell; throw your sheckels far and wide, but throw them wisely; throw them well and help to stem depression's tide.

New York has three presidential candidates—Roosevelt, Smith and Cantor—"We want Cantor." It's going to be a mess anyway it goes, but if Eddie is the winning "messer" we will at least get a laugh out of it.

No, Geraldine, the Sino-Japanese trouble has no relation to sinus trouble except that right now it's a bad smell in the world's nostrils.

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Try this on your swanee voice, Kate— "When the sun comes over the mountain, bringing prosperity's beam, it will fade out the mists of depression, and we will fill up on berries and cream."

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Los Angeles' recent snow storm may have made the movie colony laugh at their imitation snow scenes.

March is here with its wild and piercing winds—also political winds: "Blow, wind, and crack your cheeks."

The evening Review now carries a department:

"Bowling by One Who Knows."

Business may learn something from nature. The old dame's wares are always the same price to everybody.

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The automobile is O. K. for speed and comfort, but we have never driven one that had as good a clutch as the old family phaeton.

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Four hundred managers met in Chicago recently to discuss store problems—the biggest store problem nowadays is to get a customer inside of one, and pry him away from a few dollars.

Punished

"Daughters need discipline at times," remarked Mrs. Hiflyer.

"They certainly do," snapped Mrs. Up-All-Night. "My Margery's sixteen, but only last night I had to send her to bed without breakfast."—Exchange.

Lacked Youth

"What drove that spinster to suicide?" "The utter youthlessness of her existence."

New York Beckons To Plumbers

Madison Square Garden, New York, is to be a blaze of glory in the commemoration



sary of the National Association of Master Plumbers June 20-23. The color scheme is to be blue and gold, and Mr. Kennedy and his committee confidently expect it to surpass any previous undertaking. The Grand Concourse, thirty-two feet wide, is to be lined with mirrors and flooded with light. At one end of the concourse will be the Hall of

of the 50th anniver-

P. W. DONOGHUE Boston, National President

Fame, where portraits of all past presidents from Col. George Scott, elected fifty years ago, down to P. W. Donoghue of Boston, who occupies the chair at present.

An Outstanding Event

The members of the National committee and the New York committee are positive in their belief that this coming convention will be an outstanding event and the lavish and elaborate plans made seem to fully justify this confidence.

It also merits an attendance of great proportions by members of the trade and the public. Surely, any master plumber, or journeyman plumber, will be well repaid by spending his time from June 20 to 23 attending this convention.

Comparative Object Lesson

A feature that will interest the plumber and the public as well will be the comparative display of plumbing fixtures and fittings of fifty years ago and plumbing fittings of the present day. Here will be an object lesson of great importance. At a glance it will show the plumbing "inconvenience" of half century ago with the real convenience of

today. At that the plumbing of the earlier period was a great step in advance of the still prevalent unsanitary conditions under which a vast majority of the people suffered. This display will start with the old-fashioned outdoor toilet and step by step show various stages by which the high standard of water closet sanitation of today has been reached. Similar progress of the bath, kitchen sink, and lavatory will be shown.

From Old to New

Passing from this the visitor will enter the display room of modern equipment in pure white and colors with fittings of nickel, silver and gold. The contrast will be striking. The story it tells is graphic and unforgettable. It will show to the younger generation of plumbers and public the progress that has been made under the guidance of the National Association and the master plumber as well as the enterprise and ingenuity of manufacturers in keeping step with the demands of the trade. This tremendously impressive object lesson will call for a higher public appreciation of the plumber and his work in his relation to hygiene, sanitation and health.

Obviously the Golden Anniversary convention of the National Association of Master Plumbers must follow certain established conventional procedure.

There is a necessary routine which cannot be avoided, but there are side lights, festoons, garlands and interesting and attractive innovations which may be added to heighten the effect and interests. And there is going to be a lot of these to complete a glittering background for the plumbing industry, which holds a foremost position in protecting health, happiness, and comfort of the people of the nation.

Sets a New Fashion

New York, as the metropolis of America, is in a position to set a new fashion in conventions, and M. J. Kennedy, chairman of the Convention and Exhibit Committee, with his enthusiastic aids, intend to avail themselves of any accessories that will assist in intensifying the spot light of public favor in this great gathering.

this great gathering. Morris Jarcho and J. L. Murphy, New York members of the Convention and Exhibit Committee, recently attended the Jobbers' Credit Association meeting at which the allied committee of wholesalers was appointed. The members of this committee are:

P. R. Mork, Crane Co.; Arthur Johnson, J. V. Johnson Co.; E. Schwartz, Schwartz Supply Co.; E. S. Keating,

Supply Co.; E. S. Keating, Keating Supply Co.; Leo O'Neil, O'Neil Supply Co.; Milton Goldsmith, Sam S. Glauber Co.

Others to Be Named

Similar committees are to be named for Brooklyn, Westchester county, and neighboring New Jersey areas, and it is the intention to launch a nation wide drive for the disposal of all the booths in the Madison Square hall. The sale of booths is already 74 per cent of all booth value. More square footage has already been spoken for than



M. J. KENNEDY President, New York Association and Chairman Committee on Arrangements.

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had been taken by June 1, 1931 convention.

This assures one of the most complete, varied, and up-to-the-minute exhibits of plumbing goods ever offered the public.

Two hundred thousand official convention stickers for attaching to correspondence and advertising are being distributed and used by manufacturers and plumbers.

Committees on program and entertainment features are busily engaged in formulating plans. The whole plan is being handled in a big way, as it should be. It is going to be a big convention bristling with big features of immeasurable educational benefits to the master and journeymen plumbers and the public to whom they cater.

Aside from any set entertainment, features which the committee may provide, New York simply bristles with attractions calling to visitors who enjoy sight-seeing as individuals or in small groups.

By Day and Night

Fifth avenue by day and Broadway by night are worth a trip to New York to any one who has never seen them. A ride on the bus up Fifth Avenue past Grant's tomb on Riverside Drive is an inexpensive sightseeing tour. Central Park is one of the best known in the country, and Battery Park with its wonderful aquarium and ships in and out is a sight to see and remember. Another inexpensive trip and one which presents the great city from all sides is a boat ride around the island. This takes you under Brooklyn and other bridges, past Blackwell's Island, back to the Hudson, with a beautiful ride down this majestic stream.

George Washington Bridge

Among other sights this trip presents is the new George Washington suspension bridge which has just been opened to the public.

This trip also takes one by the great wharves, where the big ocean liners may be seen in dock on both the New York and Jersey sides.

Greenwich village is a magnet which attracts many visitors and a run over to Coney Island provides a diverting hour of fun in what is the greatest amusement park in the world.

There are more things to see than can be put in a book and so much of them may be seen at the trifling expense of a few dimes.

It will well repay any one about to visit the city for the first time to read up on New York and what it has to offer.

Customer—You said this blanket is all wool, and it is plainly marked "cotton."

Clerk-Well, you see, we marked it that way to fool the moths.

Customer (watching butcher cut off a steak)—Hey! you're giving me a big piece of bone.

Butcher-No, I'm not. You're paying for it.

GUARD AGAINST INFECTION

Don't Rub Dirty Hands on Skin, Especially Not When Perspiring

Safety first means more than preventing injuries by machinery. It should begin with guarding infection. Dirt is a potent carrier of disease. Men whose duties cause soiled fingers and hands should exercise caution —extreme caution—to prevent skin disorders. Perspiration increases the liability as it readily takes up dirt. Persons perspiring should avoid rubbing soiled hands across the eyes, forehead, and neck, thus introducing into the skin dirt from the hands. Again perspiration and oil soaked clothing grinds dirt into different parts of the body with every movement.

When the skin becomes irritated, when bacteria from the skin are carried by dirt, grease non-poisonous substances into the openings about the hairs, the way is open for infection. When itching causes scratching with bacteria-laden finger nails, or rubbing with dirty hands, arms or clothing, the skin is broken and germs find an open door to a fine incubator. Wiping the skin with coarse burlap, waste or cloths which contain minute particles of dirt and metal, or rubbing a skin covered with oil and dirt with clean waste or clean cloths, breaks the surface and the greatest defense of the skin against infection is destroyed.

SOME SMEAR

Illinois Will Use Five Million Barrels of Cement This Year.

Illinois is going to smear a lot of cement over the state this coming season. This will mean five or six months of steady work for thousands of men. The Illinois system of hard roads is among the best in the country. One thing noticed in traveling by auto through many states is that one does not find highways as completely and intelligently marked as in Illinois.

The state highway department will use 5,000,000 barrels of cement, and perhaps more, during the season of 1932. Orders have already been placed for 1,561,000 barrels at a price said to be the lowest in years. Bids on 3,439,000 barrels were rejected because of some technical irregularity. This amount will be purchased when new bids in accordance with requirements are submitted. Most of the roads built this year in the state will be links connecting arterial bighways.

CONVENTION AT TULSA

Natural Gas Men Will Assemble There. May 9th, 10th and 11th.

The annual meeting of the Natural Gas Department of the American Gas Association will be held at Tulsa, Oklahoma, May 9th, 10th and 11th, and those in charge are bending all efforts to make the affair an outstanding success.

The Father of His Country



February 22nd, as every second grade pupil knows, was the birthday of George Washington, but a mass of older people did not know, until recently when a phalanx of radio announcers, authors, and magazine writers

cut loose, that it marked the 200th anniversary of the birth of the great patriot, soldier, statesman, and American citizen. It is therefore a Washington year. Special issues of postage stamps, radio announcements, advertisements, public exercises, eulogies, speeches and magazine articles make the fact that it is a Washington year, very clear and unmistakable. About Washington's boyhood life much twaddle has been written and swallowed without mastication or digestion by the earlier youths of the country. To these youths it would have been rank heresy to question or doubt one syllable.

The Newer Washington

Now, however, more critical and analylical historians and writers discard these stories and give us a more likable character—that of a straight forward, intelligent, earnest American from boyhood to the end of a great life.

The young Washington as seen through the historian's glasses of today, was a strong minded, decisive, and energetic man. His life is a series of wonder pictures.

Washington was born in a Virginia colony of English people. The total population was about equal to that of the state of Idaho of today and the population of the United States was not in excess of that of the present Chicago. At no time in the revolution



Washington Monument Most conspicuous monument in the National Capital. It is on the Mall.

time in the revolution did he have an army of 25,000 men at any one point.

Surveyor and Soldier

From youthful surveyor, Indian fighter, colonel in the Virginia militia, he became the first president and an immortal character in American history. An aristocrat by birth and breeding, he was a firm believer in democracy, and through every changing phase of life his thorough Americanism was what most of his admirers loved.

Washington's talents were varied. At Mt. Vernon he pursued his work with business-like precision, carrying on small manufacturing efforts and keeping a record of every transaction to determine the inflow and outflow of money.

Every American undertaking appealed to him. Visiting a cloth manufacturer in New England, he bought a bolt of goods in order that he might wear clothes made of it. All of his rich and costly apparel was bought in England.

Never a public speaker, he made one short address while a member of the Virginia Assembly, which meant more and did more for the colonists than all the words of oratory flung far and wide. This was in 1774. This was the speech:

"I will raise 100,000 men, subsist them at my own expense, and march myself at their head for the relief of Boston."

Washington was not an author in the





Mt. Vernon overlooking the Potomac-the home of George Washington. An American shrine visited annually by thousands. A visit this year seems especially appropriate.

sense of writing books. He was a persistent letter writer. Something over 20,000 of these letters furnish much new material from which to form a true estimate of the man.

These are some of the things which stir the American heart two hundred years after he has passed on—some of the things which call forth special postage stamps, radio addresses, eulogies and editorials.

This is a good year to revive our memory and knowledge of Washington—to remember his examples—patriotism and Americanism. and other qualities of manhood and political wisdom.

It's also a good year for tourists to visit Mt. Vernon. The old colonial mansion there, the tomb and personal effects of General Washington breathe an atmosphere of reverence of American ideals. In all it's a good tonic—and taken seriously will do you more good than all the political blustering you'll hear during the campaign.

In these decadent days its good to know that such men as George Washington once directed affairs of state and gave us such undying examples and precepts of statesmanship and political acumen.

DO YOU VOTE FOR PRESIDENT?

You Think You Do But in Reality You Vote Only for Electors

This promises to be a bubbling, boiling, seething year of politics. The populace is all riled up. Everybody has something in his system and has got to get it out. He may pick out the wrong target to shoot at but he's bound to draw a bow on some kind of a mark. Between foreign policies, prohibition, tariff, taxation and governmental extravagance, we have all the ingredients to make a pretty mess. The voter is going to hit something. It will be a battle royal. The voter is out to hit something, if it's only an innocent bystander. On November 8th we will come pretty near knowing who hit the Republican or Democratic "Billy Pat-terson" or "sumpin."

Election November 8th

Presidential elections fall on the first Tuesday after the first Monday of November. That means the voting will be done on Nov. 8th. You will not, however, vote for any presidential candidate—you only think you will. The name of the presidential candidate is just a road sign. What you will vote for is presidential electors. They are the boys who really vote for president and elect him. The voter is just kidding himself when he thinks he's "it" in a presidential election

Herbert Hoover made the thirtieth president of the United States.

Eleven of these presidents have been reelected a second time. No man has ever been re-elected for a third term. Here's an opening for the "oughta-have-a-law against it." It is about the only thing left there isn't a law against. It's a case, however, where no law is needed. It's a tradition that a third term isn't proper. Two are enough sometimes too much.

Nine presidents served as vice-presidents before they became presidents. Five of these were elected to the office and four succeeded to the office because of death. Only two of the number were reelected.

Electors Meet

On Jan. 14th the electors in each state meet in their respective states and vote by ballot for president and vice-president. The certified copies of this ballot are made. A special messenger carries one copy to the president of the senate. This is regarded by electors as an honor, but the meat of the plum is a jaunt to Washington at somebody's expense. A second certified copy goes by mail to the president of the senate and the third is filed with the federal district judge in whose district electors meet. Three times is a charm and thus this ceremony is completed.

This would seem to be evidence enough but the vote must still be kicked about in the senate and the house.

February 11th the president of the senate

opens the electoral ballots in the presence of the house and senate, and the votes are again counted. If no presidential candidate has a majority of electoral votes, the senate, following the ground hog habit, goes back home and the house proceeds to choose a president from among the three candidates who received the greatest number of votes. In such election each state gets one vote.

In case no vice-presidential candidate receives a majority of electoral votes, the senate chooses from the two candidates receiving the highest number of electoral votes. In this case each senator gets a vote.

Should the house fail to choose a candidate for president as indicated above, the vice-president becomes president.

So you, dear voter, can see that betwixt your personal choice there are many pitfalls-and they are fraught with politics, ambition, and sundry schemes, as a reading of the U. S. history will show. The voter doesn't always get what he

wants and asks for. He takes what he gets.

MAKING PUNCTURE PROOF ROADS

Before the days of concrete highways, the bane of the auto driver was punctures. Improved roads have greatly reduced this ex-pensive annoyance and inconvenience. In order to get a correct slant on what relation dirt roads had to punctures, go out and fol-low a magnetic nail picker. You will be surprised and possibly wonder why punctures under old-time conditions were not more frequent. From August to December, one of these machines on dirt roads in a western state, traveled 5236 miles and collected 44,169 pounds of iron and steel. The same machine re-swept 977 miles and got an additional accumulation of 4.6 pounds of metal per mile. The way to escape punctures is to keep off dirt roads.

NO SUCKER.



"Oh, waiter, I never ordered any barbed grasshopper and I don't in-tend paying for it."

CAPT. GEORGE REYER DEAD

Had Been Superintendent of Nashville Water Works for Many Years.

Hundreds of those identified in any way with the water works industry will regret to learn of the death of Captain George



Reyer, who for more than a third of a century was superintendent of Nashville, Ienn., er works. Though the water works. he was stricken three years ago, he lived to see the completion of his plans, which give to Nashville a modern plant and a dependable supply of good and safe water. Captain Rever was a modest and retiring man who never courted publicity, but was nevertheless much in the public eve because of his engineering

CAPT. REYER

talents, which were always at the service of his beloved Nashville.

Began as Printer's Apprentice

He was a native of that city and with brief exceptions his entire life was spent there. Completing his high school education, he began life as a printer's apprentice, but devoted his evenings to studying engineering at Vanderbilt University. Entering the employment of the Chattanooga & Nashville railroad, he remained with the company as a machinist for ten years.

It was long enough to convince him that individual effort counted for little in advancement, because of the seniority plan in vogue. This decision redounded to the advantage of the water works industry. In 1881 he became superintendent of the Nashville water works. From the time he finished at Vanderbilt University he never ceased his study of engineering.

Made Few Changes

From Nashville he went to Birmingham, Ala., to take charge of the water works plant there, but later accepted a similar position with the Interurban Water Works, a plant supplying water to several cities near New York City. In 1908 he returned to Nashville and from that time to his death, filled the position of superintendent. During that period he improved the water supply and plant. Instead of muddy water, Nashville began drinking clear and healthful water. Speaking of his work, the Nashville Tennesseean says:

Progress Slow

"One by one have come the improvements he so desired. The 51,000,000 gallon reservoir, adequate for all demands; increased pumping facilities; erection of the Love Circle reservoir; high enough to furnish water to the most elevated sections of Nashville; the steady extension of water mains, and last of all, completing the lifetime wrought plans, a modern filter plant well advanced in construction."

The same paper points out that his ability was not confined to the problems of his profession, for in every civic movement he was called upon and his experience and judgment were frequently relied on, particularly in Nashville's Centennial Exposition, but also in park development.

NEW SUPERINTENDENT FOR NASHVILLE

Rapid Progress of Young Southern Engineer, R. L. Lawrence.

Robert L. Lawrence, Jr., has succeeded the late George Reyer as superintendent of the Nashville Water Works system. He has



been connected with the department as Water Works Engineer since 1925, and has been identified with some of the big improvements that have been made, notably the \$3,000,000 expansion program and the final addition to the filter plant. Mr. Lawrence is a native of Murfreesboro. Tenn., where he was born in 1903. He was a student at Vanderbilt Univer-

Robt. L. Lawrence, Jr. Supt., Nashville Waterworks.

sity and received his civil engineering degree in 1925. For several months he acted as bridge inspector for the Tennessee Highway department, entering the service of the Water Department of Nashville in September, 1925, first as engineer and draftsman and then as engineer. Mr. Lawrence is a member of the American Society of Civil Engineers, the Society of American Military Engineers, the Shriner's and the Order of Red Men.

By education and experience he is well equipped to shoulder the responsibilities of the important position to which he has succeeded.

OUR GREAT MUSICIAN

They were discussing music and musicians, grand opera, jazz, and even the clink in the ice pitcher.

"Well," said Huntley, "after all's said and done, I think Sousa is the greatest of all musicians. He certainly commands attention from his audience."

"Maybe so," answered Simpson, "but we have a greater musician right here in our organization that you are overlooking. One who barely begins a note that he does not instantly stop work of hundreds of people." "Who's that?"

"Bill Ferry, when he toots the whistle at noon and 4 P. M."



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MUELLER CO., Decatur, Illinois SAN FRANCISCO

Meet Billy Simpson and Aids





Center-J. W. Simpson, Vice-President in Charge of Sales. Upper Left -Orville J. Hawkins, Gas and Mfg. Goods Division. Lower Left-D. D. Dresback, Regulators and Specialtics. Upper Right-A. O. Yonker, Water Works Division. Lower Right-J. A. Bixler, Copper Service Pipe & Fittings.



Mueller Record readers are invited to meet the heads of the selling organization of our company. With some of them many of you have corresponded for a number of years but have never met them face to face. You have, perhaps, a feeling of acquaintance through the interchange of letters.

With the growth of business it became advisable to segregate our different lines instead of maintaining them as a whole under one general head. That decision was reached several years ago and the men chosen were selected because of their training and knowledge of a particular line. Almost without exception these men became members of Mueller Co, as young men.

From the Ground Up

J. W. Simpson, vice-president in charge of sales, goes back beyond that period. Billy, as all his associates know him, as well as his friends in the trade, began as an errand boy of Hieronymus Mueller, founder of the company, afterwards office messenger and then up through a variety of departments to his present position. These opportunities brought him in contact with all phases of our manufacturing process and selling policies, an invaluable asset to him now as vicepresident and director of sales. He has a personal acquaintance with many Mueller friends and patrons in the water, plumbing, and gas industries. Orville J. Hawkins is in charge of the gas division, A. O. Yonker the water works division, D. D. Dresback, regulators and specialties, and John A. Bixler copper service pipe and fittings.

Have Specialized

These men have each specialized in these lines for a number of years and through practical experience have gained a very complete knowledge of the line which they handle. Naturally, in dealing with the patrons in each of these lines, they have formed a wide acquaintance with Mueller patrons, besides knowing many of them personally. Their experience has brought to them a very good knowledge of the kind and character of the goods that patrons in the different sections of the country desire.

Want to Be Helpful

This knowledge and intimate contact, covering a period of years, puts them in position to give helpful and intelligent interpretation of queries and orders that come to their desks. There are many instances in which each of these men know the kind and character of goods used in various plants, and this, too, gives them an added advantage in handling queries and orders submitted to them. They are always anxious to give any helpful suggestions they can.

MRS. MAY J. PRIESTLY

キャート・ハート・シー **** Fort Pierce, Florida, Woman En-joys Unusual Distinction of Being City Manager.

Fort Pierce, Florida, has an unusual distinction. Its city manager, or managress, is a popular matron-she is in another less elegant expression, the boss of her town. Her name is Mrs. May J. Priestley and she formerly was secretary to City Manager E. G. Gustafson, whom she has now succeeded.

And She Is Busy

And Mrs. Priestley is a very busy lady, supervising her large city family and her smaller domestic family. She admits that she is in love with both and she can talk eloquently and enthusiastically of her divided duties. Insofar as we are advised, she is the only woman in the United States who holds the position of city manager.

Fort Pierce is the county seat of Saint Lucie County, located 230 miles south of Jacksonville, 58 miles north of Palm Beach and 124 miles north of Miami. It is on the main line of the Florida East Coast Railway. Both the old and new Dixie Highways run through the heart of the town. It is also the terminus for two hard-surfaced cross state boulevards.

Has Fine Harbor

Fort Pierce has one of the best harbors on the East Coast with regular sailings of the Baltimore and Carolina line. The Ft. Pierce Steamship Company has just com-pleted its warehouse and a sailing schedule will be inaugurated soon. The dredging of the Intracoastal Waterway from Jackson-ville south is being done by the Government and when completed, will give adequate inside water transportation.

The soil of St. Lucie County is capable of raising practically every product that can be grown in the tropical and temperate zones. The principal industries are growing citrus fruit, truck farming and fishing. Two canning plants are operated for the canning of citrus products, and there are a number of packing houses.

A modern school system provides for the education of the youth, who enjoy free bus transportation. Practically every denomination is represented by churches, some of which show fine architectural beauty.

Among Ft. Pierce's civic activities, including clubs, play grounds and recreational advantages, are:

Rotary Club.

Kiwanis Club.

Ft. Pierce Music Club.

Business and Professional Woman's Club. Chamber of Commerce.

Merchants' Association.

Welfare Association.

Fraternal orders.

The Maravilla Golf Course is municipally operated and is deemed to be one of the best on the east coast. There are also mu-nicipal tennis courts. The city provides illumination for a baseball diamond, quoits, and checkers, and then there is always the allurement of miles of beautiful beach with the grand old ocean rolling in and out.

Public Utilities

Fort Pierce also operates its own light and power plant. Besides furnishing electricity at a reasonable rate, this plant has also been able to supply all street lighting and city power motors without cost. Coming into Fort Pierce on the Dixie Highway from the north or south, the traveler is greeted by a white way lining Fourth Street. an 80-foot asphalt thoroughfare which is brilliantly lighted the entire night. Several other streets are lighted in this manner and no street is dark at any time during the night.

The city boasts of three well kept parks with supervised play, a feature of the summer months.

The government is the commission-manager plan. The policy of the present ad-ministration is to give efficient service at the least cost to the taxpayer. To facilitate matters, the department head is held responsible for the service given by his particular department. Through the earnest, conscientious effort of the individual they are able to give to the public the advantage of organized efforts.

GOOD PLOWING HERE

A little publication, "Electricity on the Farm," gives a \$25 prize for cover sugges-tions. The January cover represents in the upper bulb of an hour glass a winter scene with a woman pumping water from a yard pump. And then comes the transformation. In the lower bulb is a scene of a neat and cozy kitchen with a woman drawing hot water from a faucet into a sink. It graphically depicts woman's emancipation, through plumbing, from the age-old burden of carrying water. The plumbers can help in free-ing women from this drudgery. There are hundreds of good farmers financially able to have kitchen sinks, bath rooms, and toilets. Here is an unscratched field of business. A great one to plow into when cify fields prove unproductive.

Fair Today

Mother-Take that dress off right away. Daughter-Why?

Mother-When you stand in the sun I can see your whole body. Daughter-Well, it doesn't look as if it

were going to be cloudy today, does it?

New Thrill

He placed an arm around her waist,

And on her lips a kiss, Then sighed: "It's many a draught I've had, But not from a mug like this!

Officials of the A. W. W. A.



PRES. ROSS L. DOBBIN General Manager Utilities Commission, Petersborough, Ontario.



GEORGE W. PRACY Nominated for President, Superintendent Water Department, San Francisco.

In accordance with the constitution of the American Water Works Association, the nominating committee has selected the following nominees for offices to be filled at the coming Memphis convention. These gentlemen will be considered elected unless an independent ticket should be named.

For President—George W. Pracy, San Francisco.

For Treasurer-William W. Brush, New York City.

Mr. Pracy is superintendent of the water department of San Francisco and is well known in association work.

WHY HE CLINGS TO LIFE

Oklahoma Man Gives Good and Sufficient Reason, and He Is Not Alone.

Taxes and governmental supervision and meddling with private business has stirred up the country to the point where the patient constituency of legislators are beginning to revolt. The officials from Washington down to Hoop Pole township are hearing about it. An Oklahoma merchant, who has been pushed, pulled, prodded, pummeled, perforated, punched and punctured, fore and aft and athwart the beam, can stand it no longer, and says so in the following letter:

Can't Send Check

"It is impossible for me to send you a check in response to your request. My present financial condition is due to the effects of federal laws, state laws, county laws, corporation laws, by-laws, brother-in-laws, mother-in-laws, and outlaws that have been foisted upon an unsuspecting public. Through



W. W. BRUSH Nominated for Treasurer, Chief Engineer Dept. of Water, Gas and Electricity, New York.

Mr. Brush is chief engineer, Dept. Water Supply, Gas and Electricity, New York City.

We are advised by Secretary Beekman C. Little that the board of directors recently met in New York City and heard reports on plans for the coming convention. The publication committee report showed that a very complete and diversified program is being formed. There will be many papers touching every phase of water works practice and the program will be mailed well in advance of the dates of the convention, which are May 2-6, Peabody Hotel, Memphis, Tenn.

the various laws, I have been held down, held up, walked on, sat on, flattened and squeezed until I do not know where I am, what I am and why I am.

"These laws compel me to pay a merchant's tax, capital tax, stock tax, income tax, real estate tax, property tax, auto tax, gas tax, water tax, light tax, cigar tax, street tax, school tax, syntax and carpet tax.

tax. "The government has so governed my business, that I do not know who owns it. I am suspected, expected, inspected, disrespected, examined, re-examined, until all I know is that I'm supplicated for money for every known need, desire or hope of the human race, and because I refuse to fall and go out and beg, borrow and steal money to give away, I am cussed and discussed, boycotted, talked to, talked about, lied to, lied about, held up, held down and robbed until I am nearly ruined; so the only reason I am clinging to life is to see what the hell is coming next."

MEMPHIS OFFERS MUCH OF INT

The 42nd annual convention of the Amer-The 42nd annual convention of the Amer-ican Water Works Association will be held in Memphis, May 2-6. Memphis is a south-ern city of distinction in many ways, but one in particular to water works men in that it has the largest municipal artesian water system in the world. These wells assure a permanent supply and make the city independent of drouths such as the country experienced in 1930. This supply which was resorted to in 1888 is now being augmented by a new pumping station known as the Sheahan Pumping station in honor of Superintendent James Sheahan, who has been identified with the Memphis water works for many years.

Sheahan Pumping Station

The station which bears his name will be near completion, if not completed, when the convention meets.

Up to the time the Sheahan station was commenced the city had forty-three artesian wells and now sixteen have been added. The Sheahan station is being built in the eastern part of the city of Memphis on a site about six miles distant from the present Parkway station.

The site of the new station covers approximately forty-five acres of ground. The sta-tion is designed with an ultimate duplicate capacity of thirty million gallons per day, and all of these buildings are being arranged for the necessary equipment to fur-nish this quantity of water. The initial in-stallation, however, provides only a dupli-cate capacity for pumping fifteen million gallons a day, but the aeration and filter plants are both being built for the ultimate capacity of thirty million gallons daily. A twenty million gallon capacity of ground storage for the filtered water is also being installed immediately.

All the water will be aerated and then passed through rapid sand filters for the removal of iron content. This artesian water does not require any chemical treatment.

Similar to Parkway Station

The general design of the Sheahan pumping station will be similar to that of the present Parkway station which has been in very satisfactory operation for about eight years. The Sheahan station is being built not as a matter of immediate necessity, but to care for the water requirements of the city of Memphis over a long period of years. It is expected that it will be entirely completed during the present year.

The new pumping station was named after the present general superintendent of the water department, James Sheahan. Mr. Sheahan has been connected with this de-partment for over 20 years. He served as chief mechanical engineer until 1923, and was then called upon to assume the duties and responsibilities of the office of general



The New Sheahan Pum

superintendent. Just how well he has met the demand is best illustrated by the civic recognition manifested in naming this splendid new plant in his honor. He has shown outstanding ability as a superintendent with the result that the water department under his successful supervision has been brought to a high state of efficiency.

In 1923 the total number of water meter connections in Memphis was 32,649. At the close of 1931 the number of these connec-tions had increased to 44,816.

The gross revenue from 1923 was \$822 .-554.64. For 1931 the revenue was \$1,225,-940.24, an increase in a period of eight years of approximately 50 per cent.

The Water Department

The Memphis water department is in excellent financial condition. Its affairs are under the direction of three water commissioners:

F. G. Proutt, chairman, W. W. Mallory, J. C. Carey,

and the following officers:

James Sheahan, general superintendent; Sanford Morison, secretary;

C. S. Beatus, general agent.

From the revenue obtained solely from the sale of water, the department takes care of all operating expenses, interest on bonds and the sinking fund necessary to retire these bonds.

All city water in Memphis is obtained from artesian wells, and inasmuch as the ca-pacity of the Parkway Pumping Station is



IAMES S General Superi phis Wate

EREST TO WATER WORKS MEN



g Station at Memphis

EAHAN ndent Mem-Works. approximately thirty million gallons per day, obtained from some 32 wells located in the vicinity of the Parkway Station, it was deemed desirable to get a location near the extreme eastern limits of the City of Memphis for the new Sheahan Pumping Station so that the pumping of water from the wells at this new location would not materially affect the pumping of water from the wells at the present station.

And Then the Derby

A detached feature will add a special interest to the southern visit of the water works men—that's the derby at Louisville. This falls on Saturday following the close of the convention. It is an over-night trip to Louisville from Memphis, and no doubt many of the delegates and visitors will want to run over to the Kentucky city to witness the greatest race event of the season.

Memphis, one of the country's great convention cities, will entertain the members of the American Water Works Association, May 2-6. Headquarters for this notable gathering will be the Peabody hotel. This outstanding southern city of 253,143 population promises ideal conditions for the meeting. Aside from the educational and social features of the convention, seeing Memphis in May, the ideal time of the year, will be well worth while. And added to this is the southern hospitality which will be extended in all of its courteous warmth and sincerity.

Some of City's Advantages

There is much to see and much to learn about this thriving southern city, rich in historical interest of the old south and amazing in its modern spirit of progress. Located on the eastern bluff 40 feet above the Mississippi river, Memphis enjoys to the fullest extent the advantages of both rail and water transportation in an unusual degree. There are ten trunk lines with seventeen branches and the Mississippi river available to travelers. It is just as easy of access by automobile. Eight national highways are routed through the city.

Under Five Flags

In all five flags have floated over Memphis since DeSoto first flung the Spanish colors to the breeze in 1541. These were replaced by the French colors, then the English, then the Stars and Stripes, and later the flag of the Confederacy. One of the great battles of the civil war was fought near the city when the fleets of Commodore Montgomery and Commodore Davis met.

Memphis is a port of entry and the most important on the Mississippi river between St. Louis and New Orleans. It has 1200 acres of improved parks, a fine parkway system, the most extensive in the south. miles of well paved streets and hundreds of beautiful private and public buildings. Commercially, it ranks high, not merely in the south, but in the nation as well.

The City's Leadership

In its southern importance Memphis claims preeminence in many lines, and in some instances world leadership:

Largest in distribution of automobiles, farm implements and hardware.

World's greatest inland cotton market.

Largest hardwood lumber producing mar-

ket in the world.

Largest producer of cotton seed products in the world and home of one of the largest cotton warehouse terminals.

Largest sweet feed manufacturing center in the south.

Largest wholesale drug market.

Cheapest cash retail grocery market and the home of the retail grocery chain stores. Largest hardwood floor company in the United States.

Largest snuff factory in the world. Ker Choo!

An all water haul to all ports of the world,

The Modern Memphis

Delegates and visitors to the water works convention will find special interests in the city's water supply, which has had a marked influence since 1880 in the development of the modern Memphis. Prior to that time the city was subjected to the ravages of yellow fever. In epidemic form this scourge in periodical outbreaks created havoc of a most terrible character. So demoralizing was this dread plague in the 80's that the city was

(Continued on Page 18)

BEAUTIFUL BUT DUMB

Whole Dumb Family

Flapper-Package of pink dye, please. Druggist—For woolen or cotton goods? Flapper—It's for ma's stomach. The doctor said she'd have to diet, and she wants a pretty color.

He Killed Her

He-Look, our captain is going to kick the goal!

She-What did the goal do?

No Horse on Her

Grocer (to bride)-How about some nice horseradish?

B. B. B.-Oh, no, indeed; we keep a car.

Wise Mamie

Agnes-You know, Mamie, I wish I'd saved one of those old dollar bills just for fun.

Mamie-Oh, I thought of that. I saved one.

Agnes-Gee, where'd you put it so you wouldn't spend it?

Mamie-In the bank, of course.

Oh, Oh!

Patricia-Harry surprised me by telling me that we're going to take our honeymoon in France.

Nellie-How nice-and how did he spring it on you?

Patricia-He said as soon as we were married, he would show me where he was wounded in the war.-Wisconsin Octopus.

Give Her a Hindquarter

Co-ed (visiting the mess hall for the first time)—Oh, I'm just dying to taste some of that "track meat" I've heard so much about. -Rice Owl.

Wrong Unwritten Work

Traffic Officer-Hey! What's the idea? Didn't you hear me whistle to you?

Pretty Girl Motorist-Certainly I did, and if you try it again I'll report you.

Wrong When Right

Harriet-Ain't that cow got a lovely coat, Arthur?

Arthur-Yes, it's a Jersey.

Harriet-There, now! And I thought it was its skin!

Ouit Kiddin'

Maude (at baseball game)-And what are those men away out there for? Jack—They're fielders. They catch flies.

Maude-I wish you'd quit being so sarcastic when I ask a civil question.

Warren's Fall

Guide-This is Bunker Hill monumentwhere Warren fell, you know.

Susie-What a frightful fall. Killed him, of course

This Lived to Learn

New Minister-How do you like my sermons?

Old Maid-Splendid! I never knew what sin was till you came.

Good Assistant

Caller-And your husband has a prosperous business. I suppose?

Wife-Oh, yes, he is taking in a lot of money. Only last night he telephoned that a receiver had been appointed to assist him. The Outlook.

Just Try To

The golfer nonchalantly stepped up to the tee and swung one of those carelessly careful drives.

The ball sailed straight down the fairway. leaped gaily across the green and dived into

the hole like a prairie dog. "What have you suddenly gone crazy about?" inquired the golfer's wife, who was

trying to learn something about the game. "Why, I've just made a hole in one," yelled the golfer, as he assayed a double handspring with a wild gleam of delight in his eyes. "Did you?" sweetly said the little woman.

"Please do it again, dear. I didn't see you."

A Rasp, Maybe

Sweet Young Thing-What's good for my mother's fallen arches?

Doctor—Rubber heels. S. Y. T.—What shall I rub 'em with?

What's the matter, dear?

Can't get this confounded self-starter to work. I think there must be a short circuit somewhere.

How annoying! Can't you lengthen it?

Grocer-Would you like some wax beans? Sweet Young Bride-Nix on your lousy imitations. I want real ones.

Guide—This is a skyscraper. Sweet Young Thing—Oh, my—I'd love to see it work.

(Continued from Page 17)

unable to liquidate its indebtedness and its charter was annulled and was not restored until 1893. The fortunate discovery of a pure artesian water supply coupled with the perfection of the sewerage system, was the turning point that brought the city back into its rightful place. Now the city is blessed with an abundance of good water, is healthful at all seasons of the year, and the fever scourge is only a memory of the older residents.

SEARCH FOR LOST MAN

Dee Brown, New Orleans Plumbing and Heating Contractor, Missing Since September

Mr. Joseph Kruebbe, president and gen-eral manager of Kruebbe Co., Inc., New Orleans, writes us to enlist the aid of the Mueller Record in locating Dee Brown, a plumbing and heating contractor of New Orleans. His letter follows:

"Gentlemen:

We are doing what we can to help locate Mr. Dee Brown, plumbing and heating contractor, this city.

Brown left New Orleans on the morning of Sept. 30th, 1931, at about 10 o'clock, driving a Hudson Sedan, License No. 16-851-A (1931 License) accompanied by a white spitz dog, en route to Hattiesburg, Miss., where he was completing the plumbing and heating on the Kress Building, Hattiesburg, Miss.

We learn from Brown's foreman that he arrived at Hattiesburg in the afternoon, was to return later that day, but since then has not been heard from.

Fear Lapse of Memory

Mr. Brown is a man of about 55 years, about 5 feet 6 inches tall, dark thin hair turning gray, and weigh pounds. His eyes are gray. gray, and weighing about 185

Fears expressed by the family that Brown may have suffered from a lapse of memory were based on the fact that he was struck by a level while supervising installation of a sprinkler system in the Baronne Street Feibleman store (affiliated with Sears-Roebuck Co. Building).

World War Veteran

The missing man is a veteran of the World War, having been director, his son says, of Military Engineering at Bordeaux, France

After the war he went to Little Rock, and at one time was connected with Messrs. Robinson Bros., prominent plumbing and heating contractors of Pine Bluff, Ark.

Mr. Brown was well known around Mem-phis, Birmingham, Little Rock, and Pine Bluff, and parts of the middle west, particularly around Minnesota.

All the southern cities have been asked to aid in the search.

A sister, Mrs. Wm. Frazer, of 2003 N. 33rd Avenue, Birmingham, Ala., would be glad to learn of his whereabouts."

THE ELASTIC DOLLAR

Coverage So Great You Wonder How It Stands Strain-So Do the Investors.

The six pence may be nimble but the dollar is elastic-and we might add, elusive. The dollar in business must blanket a wide variety of percentages, reaching from labor to a paper of pins. Frequently it is stretched so far in its coverage that it leaves the investor an unwelcome and undesirable deficit.

The Pennsylvania railroad recently analyzed its expenditures and the heavy duty service of the dollar. There is perhaps no dollar equal to the railroad dollar in proving its great elasticity in covering so many needs. The Pennsylvania company's illustration relates to 1930, which seems to have tested the dollar to its finality. In 1931, in many instances, railroads found that the elasticity of the dollar had been tested to its utmost limits.

Here is the division of the railroad dollar duty as shown by the Pennsylvania:

	Cents
To employees, for wages	45.49
To the mining industries, for locomo-	
tive fuel	3.75
To manufacturers and dealers, for ma-	
terials and supplies	15.01
To fodoral state page to a d	15.01
To federal, state, county and municipal	
governments, for taxes	6.37
To other companies, for rentals of	
equipment and joint facilities	2.74
To claimants, for loss, damage, etc	2:03
To bond and mortgage holders, and	2.00
others for fixed charges	7.53
To recurrise for depresion and	1.55
To reserves, for depreciation and re-	a (A
tirements	3.60
To stockholders, for dividends	9.09
To miscellaneous payees, for all other	
expenditures	1.84
Leaving available for surplus	2.55
socaring aramable for barpins	2.55
	100.00

Be it noted that taxes totaled only a few cents less than interest paid stockholders, who carry the burden and assume all risks of getting returns. That's one adorable thing about taxes. There is no risk involved to the taxer. It's axiomatic, however, that there are only two things in life that are certain to the victims-taxes and death.

Courteous to the End

"Is there anything you would like to do before I press the button?" asked the warden at Sing Sing to the murderer in the electric chair. " "Yes," said the latter, "I would like to get

up and give a lady my seat."

TRIALS OF THE GREAT.



The Orchestra Man-Isn't that new picce of yours very much like Chopin's "Funeral March"?

The Composer-Most likely. Them cheap guys are always swiping from us successful song-hit writers.

RESTAURANT IOKES

Guest-Look here! How long do I have to wait for the half portion of duck I ordered?

Waiter-Till somebody orders the other half. We can't go out and kill half a duck.

What's the Odds?

Diner-Is this beef or is it mutton, waiter?

Waiter-Can't you tell by the taste? Diner-No.

Waiter-Then what difference does it make?

Waiting for Bouquets

Customer (who has been given very un-derdone steak)—I said, "Well done," wait-

Waiter-Oh, thank you sir! It's not many people who give us praise.

Bad to Worse

Waiter-I think you had better board elsewhere.

Regular-Yes, I often had.

Waiter-Often had what?

Regular-Better board elsewhere.

Baseball Waiter

Customer—Chicken croquettes, please. Waiter (calling to kitchen)—Fowl ball!

Spring Lamb

"Waiter, what kind of meat is this?" "Spring lamb, sir."

"I thought so! I've been chewing on one of the springs for an hour.'

Musical Appetite

He sat down at a highbrow restaurant, pointed to a line on the French menu card, and said to the water: "Bring me some of that." "Sorry, sir," answered the waiter, "the or-

chestra is playing that."

Go to a Doctor

Blonde Waitress—I have stewed kidneys, boiled tongue, fried liver and pig's feet. Diner—Don't tell me your ailments, sister,

give me a chicken pie.-The Safe Worker.

Finger Print Expert

Patron-That roast is certainly a long time coming.

Head Waiter-Can you recognize the man who's serving you?

Patron-No, but here is his fingerprint on the soup plate.

The Last Catch

Patron-Do you serve fish here? Waiter-Certainly, sir, be seated.

It Was

Manager-A customer has made a complaint that the coffee tastes like mud.

Cook (facetiously)-Tell him it was ground this morning.

Catherine-Got a sweetheart yet, Dora?

Dora—Sure, and he's a regular gent. Catherine—Zat so!

Dora-Yep. He took me to a rest'rant night 'fore last, and poured his coffee into a saucer to cool it; but he didn't blow it

like common folks do-he fanned it with his hat!

Plate Was Dirty

Customer (indignantly)-Surely, waiter, you are not wiping that plate with your handkerchief?

Prescott-That's all right, sir; it's only a dirty plate.

Knew His Family

Manager-No, sir, I would not cash a check for my own brother.

The Thing with the Check-Well, of course you know your own family better than any one else.-Hotel World.

Picking on the Waiter

Customer—I wish you'd do something about these straws. I can't draw through them at all.

Hard-boiled Waiter-Why pick on me? I'm no plumber. I'm a waiter,

Seems Like More

An oyster met an oyster And they were ovsters two. Two oysters met two oysters And they were oysters, too. Four oysters met a pint of milk And they were ovster stew.

Long Enough

Waiter-Has your order been taken? Patron-Yes, and so was my photograph when I was a child.

My Error

Diner (to waiter)-Say, what's the idea of this needle in my soup?

Waiter-Sorry, sir, typographical error; it should be noodle.

Moving Up in the Scale

"Waiter, what is this on the bill?" "Bungalow fluff, sir, at 40 cents a por-

tion.' "But what is it?"

"Formerly cottage pudding, sir, at 15."

It takes five years before a coffee forest can produce profitably.

The population of the world is now estimated at 1,900,000,000.

Hot Springs A Centenary



Lake Hamilton with its 320 miles of picturesque shore line

(By Alta Smith)

Over in Arkansas the week of April 25 has been set aside for the celebration of the 100th birthday anniversary of Hot Springs National Park, as a federal possession at which time two elaborate pageants and a home coming will be staged in observance of the occasion, together with other events.

Two Pageants

One of the pageants will portray the historic days when the Spanish explorers first came to that picturesque section; when the American Indian regarded the territory surrounding the thermal springs and abiding place of their "Great Spirit" and up to the present, showing Hot Springs, America's first national park as the nation's best known and most popular health and pleasure resort, with the last word in modern facilities to cater to the wants of tourists.

The other pageant will depict the "Prog-ress of Power". The feature in connection with this will be the dedication of seven million dollar Carpenter dam, the second of a series of hydro-electric projects built on the Ouachita river by the Arkansas Power and Light Company of which Harvey C. Couch of Pine Bluff, is president. At same time the National Electric Light Association, Southwest Geographic division, will hold its annual convention in Hot Springs. The entire pro-gram theme will be built around the progress of power development.

Home Coming

Along with these two events will be a special "Home Coming" when emphasis will be placed on getting former residents and visitors to return for the big birthday frolic. These announcements will be greeted with



Carpenter Dam, which created Lake Hamilton

great enthusiasm by people from all parts of the country who have journeyed to the "Valley of Contentment" seeking rest, recreation or recuperation, as well as native citizens who now live elsewhere.

Some time ago the movement to celebrate the anniversary of Uncle Sam's first park received Federal endorsement from Washington and since that time Hot Springs sentiment has reached such proportions that every active organization in the resort is participating in the plans. The week promises to hold many other

great attractions of beauty and interest.

These announcements were given out following a meeting of the executive com-mittees of the Centennial and the National Electric Light Association (Southwest division) at the Hot Springs Chamber of Commerce.

Lakeside City Now

Carpenter dam has created 25 mile Lake Hamilton, which has made Hot Springs a lakeside resort. This body of water only one (Continued on Page 24)

EAST IS EAST, WEST IS WEST

But Contrary to Kipling, the Twain Did Meet in Decatur



When Kipling wrote "for east is east and west is west, and never the twain shall meet," he overlooked T. F. Leary, manager of the Pacific Coast Division, and C. J. G. Haas of the New York Division. They met in Decatur recently for a conference with the company. As evidence of the meeting we photographed them as a team and here they are. At the left is Mr. Leary and at the right is Mr. Haas. To them there is no east or west and to attempt to classify them with either section of the country is not proper. There is Tom, for example a Mississippi valley product. He has spent a good deal of his time in New York and speaks the language quite as fluently as he does the San Francisco or Los Angeles variety. Then there is Charlie, a New Yorker by birth, who spent years in the far west. Like Tom, he knows his east and he knows his west.

Both of them have been with Mueller Co. for years, and each has an extensive acquaintance in the water, plumbing, and gas industries. They know a lot of people and a lot of things, including Mueller brass goods, concerning which they are always glad to enlighten you. The many office and factory friends of Tom and Charlie were glad to see them again.

An advertising writer was elated when his company sold an installation for the White House. He saw great future possibilities in advertising. "Good Enough for the President—Good Enough for You," was one of the hit-em-in-the-eye lines he thought of right off the bat. Then he learned that there was some sort of a "gentleman's agreement" under which manufacturers of products used in the White House are not supposed to capitalize the fact in printed sales arguments. The advertising copy writer is peeved. He is praying that some day we will elect a president who is not a gentleman.

THE LATE MR. WRIGLEY

The Public Chewed a Way for Him Into Millionaire Class.

The late Wm. Wrigley, Jr., had a mind attuned to opportunity and business possibilities. It led him into paths lined with flowers of success and dollars. It made him an outstanding figure in commercial and financial life. Incidentally, this included prominence in the field of clean, healthful sport.

Began as Soap Salesman

He began life as a member of his father's company manufacturing soap. As a salesman for this product he was not satisfied, and in 1891 came west to Chicago, ready to embark in any line offering an opportunity of advancement and success.

The baking powder business appealed to him, and that was the beginning of his journey into the ranks of the millionaire class. Chewing gum was given as a premium. At that time chewing gum was not accepted as an evidence of culture or good manners and is not yet.

Mr. Wrigley did not let that offend him in the least. Chewing gum was then of an inferior quality and its use restricted to children.

Taught Through Advertising

This man of vision saw great possibilities. He threw baking powder on the junk pile and started in to make chewing gum. His great problem was one of education. This he accomplished through extensive advertising. Double page spreads in colors in high priced periodicals did not alarm him. To pay for the price of one of these required the price of 400,000 packages of gum. Mr. Wrigley plunged in. He improved his product. It matters not whether the habit was good or bad. He created a desire and the desire grew into a demand.

Successful Demonstration

Probably no man ever so successfully demonstrated the power of advertising. With a product selling at a unit price of five cents, he spent millions of dollars for publicity. In return the public spent more millions for his gum. It is said that Mr. Wrigley had one trait which showed in everything and anything he undertook, which was to improve in some way whatever he came in contact with.

And this in large measure accounts for his own success with chewing gum, and its influence in making other chewing gum manufacturers aim higher and more accurately.

It was a long journey from the old sugar coated wax and spruce gum to the tasty confection of today.

As an evidence of personal appreciation, we are reaching for another stick of "Spearmint"—even though it may not be an evidence of culture or good manners.

IMPORTANCE OF THE BATH TUB

Helps Develop Other Lines of Business-It's Place in Hotels and the Home.



Saturday night's the night I hate,

When you sit outside and wait, and wait Until pa's had his bath and ma's had her'n, And I wonder and wonder when 'twill come my turn.

Those are the days that are lost in the fading twilight of the past. We no longer wait until Saturday night. Now we know baths as a duty we owe to society, a personal pride in cleanliness and their contribution to a healthy body. Children are no longer driven to a tub to bathe like cattle driven to water to drink. Quite the contrary. Nowadays you have to drive the kids from the bath tub. People no longer bathe as a concession to over-sensitive nostrils. They bathe because it's sanitary, because its healthful, and because it's a pleasure. Education on hygiene and sanitation have put that thought over and made Americans bath-minded.

The One Bath Room House

Twenty-five years ago one bath room was made to answer for an entire family. It made no difference whether the family consisted of two or ten, one bath tub answered, but the family was put on a schedule similar to railroad trains. This also has changed. The house with one bath room was in those old days called modern, but now it's a back number. The bathing habit has changed all that. Today's house, to get in the modern class, must have at least two bath rooms, exclusive of the maid's bath room. In homes where maids are employed no householder would think of not providing a bath for them, and the best maids won't accept a place unless a bath room is provided.

Popularity of the Bath

The popularity of the bath is better illustrated where many persons must be provided with this necessity. Take a large hotel, for instance. Managers of these great stopping places know the value of the bath. Even metropolitan hotels of a few years ago were built with a limited number of rooms with bath. Every guest was asked "with or without." The newer hotels now advertise a "bath in every room," and managers recognize this as one of their most forceful selling arguments and their leading drawing card.

ing drawing card. One New York manager says: "More people are bathing now than ever before." His hotel distributes 5000 cakes of soap daily, and guests use 850,000 gallons of water daily.

Creator of Business

Talk about the industries that tail the lead of the automobile—look at the bath tub, you plumbers. Think of what it has done and the business it has created for other lines—soap, towels, wash rags, bath mats, bath scales, hair brushes, rugs, tile, mirrors, tooth and nail brushes, sponges, toilet goods, and so on down the list. These and many other lines have experienced increased business simply because of the growing popularity of the bath.

And you sell only the bath tub? Some day the plumber is going to find out that bath room accessories belong to HIS STORE and not to the 5c and 10c department store, and cowboy drug stores.

THE NEXT PRESIDENT

This presidential election has got us hay wire. We don't know where to pick, when to pick, how to pick, or who to pick. There-



fore we have decided on a nation wide presidential picture contest and herewith print an outline of the successful candidate. To the Record reader who paints in the features of the winner we shall use our influence to have him named Ambassador to Siam, if a man, or as domestic

science member of the president's cabinet if a woman. The women now have no representation in the cabinet. Who, may we ask, is better fitted for this high honor. Think of woman's cabinet experience. In every kitchen there is a cabinet, and women know it's in and outs, which is more than some politicians know about the Washington cabinet. Try to sneak a midnight lunch from a woman's cabinet and get away with it. Address all pictures to Mueller Record.

P. S.—If you have no artistic bent, leave it to the voters. They'll paint in the features Nov. 8, 1932.

So Long

Gushing Clerk—That coat fits you like a glove, sir.

Purchaser (dryly)—So I see. The sleeves cover my hands.

IN THE OFFICE

The Finishing Touch

Mr. Wells-How long will it be before Margaret makes her appearance?

Vera-She is in the rest room making it up now-Exchange.

Experienced

Mr. Langdon-We want a man who can answer all sorts of questions.

Applicant-I'm your man, then. I'm the father of ten children.

Hot Ziggidity

Shaw-My feet are burning like the deuce. Do you think a mustard bath would help them?

Thorpe-Sure. There's nothing like mustard for hot dogs!

Wrathful "Reasoning"

The boss was in a towering rage. Everything had gone wrong, and he had broken his spectacles.

"Look at these disgraceful figures!" he roared to the trembling assistant. "Look at this 9, it is exactly like a 7!" "But it is a 7." ventured the culprit. "Then why," howled the irate chief, "does it look like a 9?"

Analyzing Office Need

Manager (to small boy applicant for job) -No, I am afraid you are too small. I think the reason is because your legs are too short. Boy-Huh, what this place needs is brains,

not legs.

One Chance Missed

Bookkeeper-All right. Keep your shirt on. Rome wasn't built in a day, you know. Boss—That may be. I wasn't in charge therel

Faithful Watchers

Visitor—That's an unusually valuable clock you have in your office. Is it insured? Mr. Wells-No, but it is absolutely safe. All of my help is constantly watching it.

Dreaming, Not Reading

The One-Why are you divorcing your husband?

The Other-Well, the other night he was reading the paper and I slipped up and kissed him on his bald spot-

The One-Yes?

The Other-And he said, "Quit playing, honey, and get out those letters I dictated yesterday.

Mabel-Howja spell sense?

Tony-Dollars and cents or horse sense? Mabel-Well, like in "I ain't seen him sense."

Too Soon After

Salesman-Can I interest you in an attachment for your typewriter? Busy Executive—Nothing doing! I'm still

paying alimony on the strength of the attachment I had for my last one.

Misery Loves Company

Clerk-I'd like to go to my mother-inlaw's funeral this afternoon.

Boss-So would I.

Phewl

Boss-A man is never older than he feels. Now, this morning I feel as fresh as a twovear-old!

Steno-Horse or egg!

Right Back at Him

He-Here's the candy-sweets to the sweet.

She-Thank you. May I pass you the nuts?

Good Experience

Dave-Here is my diploma in public speaking.

Adolph-Very well, go out in the other room and address envelopes.

(Continued from Page 21)

year old is teeming with game fish and water sports of every type have been added to the long list of other recreations which go hand in hand with the hot baths of the famous resort. The 320 miles of shorelines adjacent to Hot Springs are dotted with beautiful homes and lodges.

The completion of Remmel dam several years ago gave Hot Springs beautiful 15 mile Lake Catherine, often called the "Fisher-man's Paradise". Some of the country's celebratives have fished on this body of water-including President Hoover.

MEN USUALLY DO.



Gerald-My brain is on fire with love for you. Geraldine-I guess you will be able to get the conflagration under control.

AN APPRECIATIVE LETTER

And a Story How One Family Accomplished Commendable Results.

Here are two letters that are self-explanatory and need but little if any comment. Mr. and Mrs. George Weber with nothing but a willingness to work, through frugality and industry have made themselves happy and independent. Mr. Weber has been em-ployed in our grinding room for many years and recently retired. During this time Mr and Mrs. Weber bought a nice home in Decatur, put one son through college, another through high school and business college and have a little place on the hard road to which they have just moved. It is a record to be proud of. This couple stand out in singular clearness at a time when so many with so much greater opportunities find themselves unable to cope with depression. The following letter received from Mrs. Weber and the answer by Adolph Mueller are interesting.

Feb. 2, 1932.

Mr. Adolph Mueller, Millikin Place

Dear Mr. Mueller: We thank you so very much for the nice things you have done for us in the past. We are uneducated folk but we have tried to do the best we could as we would like to be done by. We knew we were getting old and have tried to make some provision for that day, and with your help we have succeeded to some extent. We have a very nice place here, 2620 N. Church street, 80 foot front, 160 feet long, with good five room house. We do not owe anyone a dollar but we owe some people a lot of thanks and good will and enough money to put us away when the time comes. Have two lots paid for in Graceland Cemetery. We came to Decatur twenty-five years ago with nothing but a little four-room house and two sons, age 16 and 11 years. The oldest was given a college education and the younger one high school and business college. They were good quiet boys. We gave them room and board. They did the rest. They both worked for you at one time. Why am I writing this? I thought maybe you would like to know just how one of your men had gotten along and to let you know how much we appreciate what you have done. I feel that God has been good to us and hope his richest blessings may rest on you and yours always.

Yours respectfully,

Mrs. Geo. Weber,

2620 N. Church Street.

P. S.-We will be glad to have you come to see us,

ADOLPH'S ANSWER

Under date of Feb. 2nd you addressed a letter to me in which you referred to Mr. Weber's connection with our company. You mention things that you have accomplished during your residence in Decatur, and it is

all very interesting to me. I am particularly impressed by your well directed and worthy efforts in putting one son through college and another through high school and business college. You and Mr. Weber are to be commended for this, and surely your boys will always look back to their parents in a spirit of loving appreciation and thankfulness.

It is most gratifying to know that you accumulated sufficient funds to build a comfortable home on the hard road as well as owning a home in Decatur. It may have called for sacrifice and economy to do this. but it must now be a great satisfaction and pride to you.

It is a pleasure to me to receive a letter such as you wrote me. I wish to tell you that we appreciate having had in our employ a man of Mr. Weber's character and stability.

He has an excellent record and leaves us with our sincere well wishes for the future, in which you share. I hope that you and Mr. Weber may have many more happy years to go and that you receive and continue to enjoy the blessings which you so richly deserve.

ARE YOU DUMB?

It Is No Disgrace If You Are-May Be Mark of Genius.

Don't be down-hearted because you are dumb in certain things. Rather be proud of it. It may be a sign of genius. Some of the great men of science, of literature and the arts were plain dumb in some things, and indolent in other cases to even exert themselves to learn. Read the list that follows:

Charles Darwin never could learn a language.

Napoleon was number 42 in his class-vet we do not know the name of one of the forty-one who were ahead of him!

Sir Isaac Newton was next to the lowest in his form. He failed in his geometry because he did not do his problems the way the book said he should.

George Eliot learned to read with very great difficulty. She gave no promise of brilliance in her youth. James Russell Lowell was suspended from

Harvard for complete indolence.

Oliver Goldsmith was at the very bottom of his class.

Emerson was a hopeless dunce in mathematics.

James Watt, inventor of the steam engine, was the butt of his playmates at school.

Heard at the Okaw

Ed Stille-Why are you changing your position, Jack?

B. Jackson (on the move)—I couldn't stand the uncertainty up there by Charlie Cochran. He's got hiccoughs, and it made his float look as though he had a bite all the time.

BALLS AND PINS

Bowlers Are Still At It With Little Change In Standings

The boys are still bowling, and the interest never wavers. They keep the balls roll-



ing and the pins flying. Since the last report some changes have taken place in the standings. The teams of the Specialty Division and Pattern Room hold on to first and second position respectively. The Plumbing Division takes a tumble from change in the standing of the individual

bowlers. The records up to and including February 23, follow:

TEAM STANDING INCLUDING FEB. 23, 1932

Team	L.	Pct.	Ave.	H.G.
Specialty Division 27	25	.653	800	951
Pattern Makers	34	.528	768	956
Engineers	36	.500	856	911
Works Mgr. Office 36	36	.500	783	902
Plumbing Division	38	.472	746	904
Utility Engineers	39	.458	748	912
Main Office	40	.444	726	899
Vitreous Ware	40	.444	726	898

TEN HIGH BOWLERS

A. A. Augustine, Main Office66	187	256
C. C. Roarick, Engineers	184	245
K. Blankenburg, Specialty Division72	182	244
E. Stille, Engineers	179	234
W. Behrns, Engineers	177	257
O. E. Walker, Works Mgr. Office 69	173	245
C. Cochran, Engineers	172	245
C. Morenz, Pattern Makers	170	233
R. Hill, Specialty Division	170	214
Wm. Doherty, Utility Engineers70	170	2 2 5

INDIVIDUAL AVERAGES

Plumbing Division Specialty Division Futuring Division E. Reedy 160 C. B. Albert 160 H. Fairchild 155 L. Wyant 153 F. Huntley 144 O. C. Draper 139 H. Van Vleet 125 K. Blankenburg 182 R. Hill B. Grossman144 M. Stratman Pattern Makers

Skelly131

Roarick 160

Works Mgr. Office

Engineers

Έ

w. C. P.

Č.

J.

Utility Engineers

Wm. Doh	eı	٠t	У					.170
F. Muelle	17							.169
B. Mason								
F. A. Ma								
R. Lusk								.151
Wm. Jett					,			.143
W. Gould								.142

Main Office

A.	Α.	Au	gus	ti	ú	e				1	87	7
F.	Se	hwa	irtz				÷			1	52	2
F.	Var	n E	Lyn	in	g					1	43	5
0.	C.	Ke	il							1	38	3
Ē.	K.	Sh	aw							1	32	2
	Pr											
Α.	Ō.	Yo	nke	rs						1	0	7

Vitreous Ware

F. Collender				.154
P. Clark				
J. Taylor				.149
Mc Kee				
Wm. Burchel				
Rainwater				
Leslie		÷.	14	 .120

DOUBLE BARRELLED

SALESMANSHIP

The Wife Compares Hubby to Street Hawker While Selling Her Own Idea.

They were walking down the street-the salesman and his wife. He was growling about poor business, no orders, grouchy cus-tomers, and a none too well satisfied tenminute-egg sales manager, who demanded orders or good reasons if orders did not materialize. At the corner was an old man selling novelties. His ill-fitting clothes made no appeal, his face did not invite confidence or friendliness, but his somewhat bleary eye had a merry twinkle and his spieling was full of pep, and his actions full of life. People bought as fast as he could hand out his wares.

"That doesn't look like business was poor," ventured the wife. "That man is sell-

poor, ventured the wife. That man is seli-ing things that people don't really need. He's what I'd call A Salesman." "Oh, yeah!" said the hubby. "He's just a hawker. Do you want me to do that kind of selling?"

By Way of Contrast

"No, not exactly. But contrast yourself with the hawker. You wear good clothes, travel in a good automobile, stop at good hotels with all expenses paid. All you've got to think of is making sales. A little run of bad business and you get sales heartfailure and give up. You lose something the hawker's got-a stout heart, a good nature, and a determination to sell his wares, even though he does have to do it on a cold street corner instead of in a warm office. Even under these conditions he does not lose his good nature, his quick come-back or his enthusiasm, assumed though they may all be to help his selling.

The Fly in the Ointment

No, I don't want you to do that kind of selling. What I should like you to do is to study that man's methods and apply them to your own selling problems. I think they'll help you get orders, which means increased commissions, and out of these commissions I can get money enough to make the first down payment on that fur coat I want.'

VIRGINIA AND HER PUPPY



The accompanying picture is Miss Vir-ginia Van Der Cammen, daughter of R. (Styx) Van Der Cammen, who is a plumbing and heating contractor at Chattanooga. The little miss is ten years old and is in the fifth grade at school, and she is very proud of her pet bird dog, which she is holding in her arms.

A Fine Record of Recovery



John Hollingsead, wife and seven of their eight children. One son was not at home when picture was made.

Last summer Adolph Mueller asked Mr. Cornelius if he could send him some members of the Mueller Boy Scout troop to pick cherries at his house. Albert and Cecil Hollingsead, whose father works in the Polishing department, were sent. They did the work well and later had a chance to pick the cherries at Mueller Lodge.

Then there was some work to do about Mr. Mueller's house and garden and the Hollingsead brothers got the job and did it well. Mr. Mueller was pleased and reconumended them to the neighbors, who gave them some work. Later they cleaned up the shop yard for the Mueller Fixture Co. and worked at the Mueller Lodge again.

Got Interested

Mr. Mueller became interested in their family and learned that they were the two oldest sons in a family of eight and that the father was in debt. He investigated conditions with the result that the family organized their finances carefully last October, and on March first, by good financing and careful planning, had disposed of more than \$400 indebtedness.

Cecil remained in school and worked evenings and Saturdays. Albert continued to work and went to Brown's Business College at night and took a course in bookkeeping.

Back to the Farm

The family was anxious to get on a farm and the first of March the Hollingsead family moved to one of Mr. Mueller's farms near Vernon. He will operate 200 acres of land under the direction of Mr. Frank Tompkins. There are

On this date, March 1st, the entire fam-

ily is looking forward eagerly to getting back to the farm.

Thirteen years ago next June, Mr. Hollingsead began to work in the Construction department. After two months he went to work in the Polishing department, where he has been since.

THERE IS DANGER

Combination of Bath Tub and Electric Sun Light Cause Death

Mueller Record has frequently called attention to the fact that accidents do occur in bath rooms. They are mainly due to carelessness. A bath tub of itself is not dangerous. There is, however, a related danger. It is electricity. The master plumber may be the means of averting fatalities by giving a word of caution to his patrons. A little envelope stuffer doing this would be good advertising. It would indicate a willing helpfulness on the part of the plumber and willingness to be helpful germinates a friendly feeling. Decatur recently had the dangerous combination of bath tub and electricity brought to attention. A prominent young business man was a victim of this combination. One call from him brought his wife, to find him dead in the tub. Beside the tub was an electric sun light, which had tipped over and was lying across his arm. The story was told without words. Strangely enough, the young man was a window trimmer. His duties necessitated more than average knowledge of the deadly power

There are now 21 cables across the Atlantic ocean.

BASKETBALL

Mueller A. C. Team Beats the Girls' Team Known as Mueller Reds.

> The much talked of game of the season between the Mueller A. C.'s and a girls' team calling themselves The Mueller Reds was played on Thursday night, Feb. 25th, before a good crowd. The boys won with a score of 54-37. Taylor and Anderson led the winner's scoring.

The score by periods

Win at Ramsey

Mueller A. C.'s played Ramsey Saturday night, Feb. 20th, at Ramsey and won in a fast game, the final score being 34-32. Hansen was high point man for the Mueller team with 16 points to his credit. This was the first time in three years that a Mueller team has beaten a Ramsey team, and the boys were quite elated over this victory.

Our Games

On Feb. 18th they were defeated by the Junior Order of American Mechanics on the Johns Hill floor by a score of 34-30.

They were the victors in a game with the Busy Bee Five played Feb. 17th on the Mueller floor with a score of 41-25.

On Feb. 15th Mueller A. C.'s won from Assumption with a score of 58-22. They also were victorious on Feb. 10th when they beat Casner, 39-24. Likewise they defeated the Decatur Aces on Feb. 8th, the score being 30-22.

On Feb. 3rd they lost to Farmer City, 39-24, on the Mueller floor, and on Feb. 2nd were defeated by Taylorville, 59-15, at Taylorville.

SERVED QUARTER OF CENTURY

In the January issue of the Mueller Record we published a list of employes receiving service emblems and service awards for different periods of service. Among the list of 25 year men, the name of R. E. Kirchner should have appeared, but through clerical error did not appear. "Dick," as we all know him, has his headquarters at Baltimore and travels out of that city south in the interests of the Mueller Co. He has received his 25 year service emblem and is naturally proud of it, as it reflects the fact that he has served the company for a quarter of a century and is still going good.

In England and Wales there are over 21,-000 elementary schools with accommodations for more than 7,000,000 pupils and 170,000 teachers.

DEATHS

Mrs. Ada P. Bell

Mrs. Ada P. Bell, wife of Dr. William H. Bell, died in Decatur, Saturday, Feb. 13th. Mrs. Bell was 70 years of age and had been in ill health for a long time. She had been a resident of Decatur for many years, was a member of the Methodist Church and the Eastern Star, and was the mother of Loren H. Burleigh, formerly of this organization, but now manager of Mueller, Ltd., Sarnia, Ont

DEATH OF FRANK HAYS, JR.

News of the death of Frank L. Hays, Jr., at Chicago, Wednesday, Feb. 10th. recalled to memory a former member of this organization. He came to us about 30 years ago and filled various positions, at one time being a member of the advertising department, working on the "D" catalog, the first large catalog issued by the company. Later he held a position in our first Chicago office, which was located on Dearborn street and was managed by the late M. T. Whitney. Following this he became a member of sales force, traveling in the Denver and Oklahoma districts.

Frank was a member of an old Decatur family. His father was for many years a dry goods merchant on North Water street, just south of Prairie and later was city clerk of Decatur.

GEORGE W. MORRIS

George W. Morris, a member of our Iron Foundry for the last eight years, was stricken with apoplexy while at work Monday, Feb. 15th, and died the following day at his home.

Mr. Morris was a native of Decatur, having been born here Aug. 23, 1871. He spent his entire life as a foundry man, as did his father and his grandfather before him, both of whom were expert moulders. He took much pride in his work and devoted considerable time to studying it. He was made an acting foreman in 1927.

George Morris, whose wife died in 1927, is survived by three sons, William Cyril, a wood pattern maker at Palestine, Texas; James A., also of Palestine, Texas, and assistant secretary of the Y. M. C. A. there, and Robert Julian, employed by the Standard Oil in Decatur. Both James and Robert formerly worked for the Mueller Co.

Death of F. H. Dobbin

The death of F. H. Dobbin occurred recently at Peterborough, Ontario. He was the father of Ross L. Dobbin, general manager of the Peterborough Utilities Commission and president of the American Water Works Association.

More than 278,665,000 bronze one-cent pieces were minted during the fiscal year ending June 30, 1929, in the United States.



Gas and Its Uses

The new Waldorf-Astoria hotel, New York, has kitchens completely gas firedkitchens that look more like a factory. When the old hotel was closed in 1929, the annual consumption of gas was 18,000,000 cu. ft. A lot of gas to be sure, but with larger kitchens and more equipment, this amount will some day look like a very modest consumption. The present kitchen is about 200 feet square, and there is every kind of a gas cooking utensil you'd never think about and perhaps never heard about. There are indi-vidual units for roasting, frying, broiling, etc. There is one line of ranges 100 feet long. For toasting alone there are two toasters which turn out 720 slices per hour. It requires extraordinary cooking facilities in a hotel which can feed 8000 to 10.000 hungry people at one time. If business is good throughout a year, it is estimated that 32,-000,000 cu. ft. of gas will be used. -0-

Gas in a Bladder

We learn that gas was first confined in a bladder and by an ingenious arrangement was thus illuminated and carried as a lantern. This was in 1792 and William Murdock, credited with being the father of the gas industry, was the man who thus utilized gas. Mr. Murdock was construction engineer for James Watt, inventor of the steam engine, which prevented him from perfecting his own idea of coal gas as an illuminant. His work was quite a distance from his home, and as the distance traversed at night was considerable, he devised the lantern as described. In 1802 he illuminated his home with gas, being the first person to use it for this purpose. In 1804 he supplied 900 burners for a cotton mill at Manchester and was awarded the Count Rumford medal by the Society of London for a paper describing this installation.

-o---Pretzels by Gas

Gas is now used in making pretzels. We suspect that in some instances it is also used in making an accompaniment of pretzels popular in the days of long ago. Manufacturing pretzels is an interesting process. Dough is extended through a die and cut off in proper lengths by a mechanical chopper. These lengths travel on a belt conveyor at 400 per minute. Operators pick them up and put the double pig tail twist in them. They are immersed in a tank of a special solution heated by steam, pass under a salter and are given a final bake in a gas-fired kiln and are ready to defy the strongest jaw. Every day gas is adopted to new uses. Among these are the ceramic industry. We anticipate using it in our kilns at the Mueller pottery when the natural gas line is connected up. Gas is also now used in the roofing industry, rivet heating, airplane manufacture, copper industry, cement industry, hot forging, chicken hatcheries, rotary drying, brass annealing and a hundred other purposes.

Ninth Annual Conference

The Ninth Annual Conference of the Distribution Section of the American Gas Association will be held at Birmingham, Ala., April 6, 7 and 8. Among subjects to be considered will be "Latest Developments of Pipe Joint Research," "Gas Unaccounted for Studies," and "New and Up-to-Date Developments in the Change Over from Manufactured to Natural Gas." There will, in addition, be many other subjects discussed.

NOTES

The mid-winter meeting of the Pacific Coast Gas Association was held at Los Angeles, Feb. 17-18. There was a good attendance. Subjects of a technical, commercial and general character were discussed.

Edward P. Gosling is now president of the La Clede Power and Light Company of St. Louis, having succeeded George B. Evans, resigned.

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President T. B. Wilson of the Louisville Gas and Electric Company announced the election of Addison B. Lee as vice-president in charge of operation, succeeding the late L. S. Streng. Mr. Lee had been general superintendent of the company.

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The Nashville Gas & Heating Company has been authorized by the state commission to serve mixed natural and manufactured gas. The natural gas comes from the Kentucky field. The company has approximately 15,000 meters on its system.

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Harold W. Johnson has been appointed district manager of the Ozark Distributing Co. of Warrensburg, Mo. Mr. Johnson has seven towns in his district. H. K. Porter, former district distribution manager, has been placed in charge of service for the district.

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Seven miles of natural gas pipe line isunder construction to serve Dodge Center, Kasson, New Richland and Wells, all Minnesota towns. The construction work is being done by the Northern Gas and Pipe Line Co. of Omaha.

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The Newton Gas Co., Newton, Kansas, has been granted a franchise to sell natural gas. In a recent election the voters defeated the proposition to establish a municipal plant.

FINANCIAL STATEMENT OF THE EMPLOYES' AID SOCIETY BENEFIT FUND

DEC. 1, 1931 TO FEB. 25, 1932

Mueller Co., Dues-Nov.,	Dec., Dec.,	Tan.	Feb\$ 150.00 1,616.35	1,766.35
				\$3.373.69

Payments

Balance Feb. 25, 1932	\$1,711.24
Geo. Morris, death benefit 125.00 Geo. Morris, flowers 3.50 Benefits listed below 1,523.95	1,662.45
Visiting Nurse Assn\$ 10.00	

Perources

	Resources	
Bonds, par value	\$6,200.00	J
Building and Loa	n Stock, 1-1-'32 2,038.61	
Emergency Loan	Fund 4,000.00)
Cash	1,711.24	ł

\$13,949.85

E. H. LANGDON, Treasurer.

BENEFITS PAID

	BENEFITS	PAID	(1.00
Howard Taylor			\$ 63.20 9.00
Horman Hill			13.65
L. E. Gaffron			11.60
Theodosia Porter Chester Mercer			3.00
Chester Mercer			7.50
Ed. Moore			3.00
Harvey Washbu	n	***********	3.00
Fern Davey			19.00
Wilburn Sternes			151.40
TT 37	A		64.30
J. E. Woodrum F. L. Wyant	ort		57.90
F. I. Woourtan			2.00
			3.50
Min Furry			1.00
Chan Duniam			76.80
Manage Cancoo		- 2 - 2	30.90
C M Cornelius			2.00
F Beneze			10.00
Rose Heil			10.00
W T Butler .			50.00
Clure Lane			35.40
Elbert Meece			12.00 7.50
C Maadauu	·		67.20
Wm. Burgess .	***********		82.05
L. B. Metheney			5.00
Lee Smith			73.80
Ira Auer	**********		
T. J. Buckley . Bryon Bartlett	***********		5.00
Ben Gregory	**********		104.00
Ralph Duncan	***********		
Raiph Duncan	*****		15.00
Roy Whitaker . W. W. Adams .			7.50
			13.75
E TI Dev			5.00
E. F. Langley		?	10.00
D H Washburr	1		13.00
Frank Hornbeck			. 33.00
S W. Rainwate	·r		. 3.00
G Blankenburg			2.50
Marie King			1.05
W. T. McClure Ethel Turley			16.00
Ethel Turley		************	64.50
Geo. Presnall			29.00
Frank Schwartz			23.00
B. J. Marty			
Clarence Master			3.00
Frank Gard	15		15.00
A C Martin		and the second second	10.00
Cecil Harrison			3.75
Clarence Ruch		**************	1.00
T. L. Botts			. 10.00
I. Schroeder			. 27.00
T W Tawnson			. 10.00
Archie Miller			. 7.00
F H Langdot	1		. 3.00
Commun Allon			. 5.00
B. F. Logan .			. 25.00
B. F. Logan . J. W. Jukes . Paul Clark	• • • • • • • • • • • • • • •	***********	22.00
Paul Clark			. 22.00

Fred Galka	1.00
J. B. Montgomery	9.00
C. O. Chambers	21.90
Jess Ditty	18.00
Imogene Peer	9.00
Dewey Tripp	1.00
Chas. Johnson	22.50
Dorothy Gepford	6.00
P. W. Brown	
I. H. Bronn Hills Head	

\$1,523.95

LONGEST IF NOT BEST

Preacher Uses 88,794 Words in Delivering a Record Breaking Sermon.

The longest sermon ever delivered was preached by Rev. Geo. E. Brown, at Washington, D. C., last June. This sermon contained 88,794 words, not much less than onefourth of the words in the English language. We suspect that Rev. Brown used the same words over a great many times, and his vocabulary may not have been so large as his flow of words would indicate. He began speaking at 12 o'clock and ended after 12 hours and 10 minutes of vocal whirlwind.

Preliminary Training

This seems to have been a preaching marathon or endurance test, as Rev. Brown's congregation gave him three weeks vacation to prepare for the ordeal. Before entering the pulpit he refreshed himself on four lamb chops, but he took fried chicken and milk to the pulpit with him, and got away to a flying start on the subject of "Gambling," which took him three hours, and then "Companionate Marriages" held him until dark. Next he swung on to law-breaking, prohibition, fast living, and the evils of dancing, followed by "Famine," which reminded him of his fried chicken legs and he took a few bites. Then he sailed into "Pestilence" and "Drought," and the latter subject reminded him of his milk, and he took a few swigs between sentences. He finished his sermon with a grand burst of language and has been crowned a record breaker and a record holder.

Is a Colored Baptist

Rev. Brown is a colored minister of the Baptist faith. This feat becomes more interesting on analysis. To cover 88,794 words in 12 hours, Rev. Brown had to utter 7,399 words per hour, an average of 123 and a fraction words per minute. That's wagging a tongue for you.

IN OTHER DEPRESSIONS

In the panic year 1893, the president of a southern railroad asked Charles M. Schwab whether he would accept the bonds of his railroad for new rails his road needed. Schwab said he would. "Great," exclaimed the railroad man, adding, "by the way, what will be the basis?" Recalling the decline in the bonds offered, Schwab's answer was "a ton of rails for a ton of bonds." There was no deal at that time.

PLAY CARDS FOR PRIZES

Social Session of Foreman's Club at Mueller Lodge Feb. 17th.

The Foreman's Club held a social meeting at the Mueller Lodge on the evening of Wednesday, Feb. 17th, for members and their wives. Bridge and pinochle were the principal forms of entertainment, but for those not caring for cards there were games and other forms of amusement.

Prizes for pinochle were awarded as follows:

1st prize for ladies-Mrs. C. F. Roarick.

1st prize for men-W. T. Mason.

2nd prize for ladies—Mrs. J. A. Bixler. 2nd prize for men—M. W. Trott.

Bridge prizes were won by the following:

1st prize for ladies—Mrs. M. W. Trott. 1st prize for men—D. D. Dresback.

2nd prize for ladies-Mrs. D. D. Dresback.

2nd prize for men-O. J. Hawkins.

3rd prize for men-Adolph Mueller.

Prizes were also given for the games and contests, the major prize of the even-ing being won by Mrs. Homer Van Vleet.

This One Really Happened

Jimmy Quinn, electrician, tells this one about his little girl.

The teacher had been discussing heaven and the merits thereof, and asked the class to raise their hands if they wanted to go to heaven. Little Miss Quinn did not raise her hand, so the teacher asked her why. She replied:

"Mamma told me to come straight home from school."

Trot Out the Man

A man with a plan, however much we may dislike it, has a vast advantage over a group sauntering down the road complaining of the economic weather and wondering when the rain will stop.—Dr. Nicholas Murray Butler.

An Unjust Accusation



Mrs. Knagg-I just know you're go-ing out to spend the evening with some other woman. Her Husband — How foolish you talk! I'm going out to get relief from one woman. Think I'd spend my precious moments of freedom with another?

EMIL TAUBER LEAVES US

Emil Tauber has retired. He is not a bit worried by the fact that he is going to take



life easy. He will find plenty to do about his pretty little home on East Main Street. Emil has been with us for fourteen years and during that time has made many friends in the organization by his uniform good nature. He came to America in 1887, and being provident and industrious. has done very well, and raised a family of five boys who now occupy

EMIL TAUBER

good positions in Decatur. William is with Burtschi & Co., Arthur with Armour Co., Herbert with Frank Reidel, and Oscar, who is an instructor in biology in Millikin University. Emil is satisfied and contented with what he has accomplished.

THAT NEW ENGLAND THRIFT

Dean Donham of the Harvard Business School, in an address to the student body discussed the need of realizing the other fellow's point of view, and said it was some-thing like the New England story of the old lady who was about to die. She sent for Grace, her niece, and said:

"Grace. I am going to die, and I don't want anyone to be fooling about it. When you come to lay me out, I want to be laid out in my black silk dress; but take out the back panel and make yourself a dress from it."

Grace said: "Oh, Aunt Mary, I don't want to do that. When you and Uncle Charlie walk up the golden stars, I don't want people to see you without any back

"They won't look at me," the old lady replied. "I buried your Uncle Charlie without his pants.'

SOON FORGOTTEN

It is the present wound that hurts. The one received ten years ago is scarcely re-membered. We may think of how it hurt but we no longer feel the hurt. Now writhing and wincing with the wounds inflicted by depression, we think only of the present smarting. Most of us forget that we got a good sock on the jaw ten years ago and we were performing very much as we have performed in the last few months. Here is a brief reference to the former period.

"February, 1922-Non-plussed Republicans in Congress winced under violent assaults on the sales tax from agriculture and labor. The majority leaders were farther than ever from a solution of the pressing problem of financing cash payment of a soldier's bonus."



Photo Underwood & Underwood.

Courtesy Art Metal Co.

This quartette of vivacious, alert young women have not put on roller skates for an evening of exercise and fun at the rink—they have put them on for a day's work, but judging by their smiling faces they are going to get a lot of fun out of it, too. They are messengers in the Western Union Telegraph Company building, New York. They get around on wheels at Century Limited speed. They carry rush messages from all parts of the office to main distributing rooms. It is estimated that they save as much as nine minutes per message. The floors have been especially waxed for their benefit. There are 26 other messengers similarly equipped for speed. If you should invite one of them out for an evening entertainment don't suggest the roller skating rink, if you want to keep her for a pal.

GET AWAY FROM BOMBAST

Can the Big, Bursting, Booming Words and Use the Small Ones.

The late President Woodrow Wilson was a scholar. His vocabulary was practically unlimited, but he gave the big words "the boots." He was a clear thinker, a forceful writer, and a convincing speaker. The reason was his genius for stringing innocent little words of one, two, and three syllables into sentences that left no chance of misunderstanding his meaning of the thought he wished to convey. And every sentence rang the bell of clarity. We are reminded of his talent by the following from an exchange which illustrates the futility of bombastic expression.

Here's Your Bombast

"In promulgating your esoteric cogita-tions or articulating your superficial senti-mentalities and amicable, philosophical, or phychological observations, beware of platitudinous ponderosity. Let your extemporaneous descantings and your unpremeditated expatiations show intelligibility and veracious vivacity, without rodomontade or tyrannical bombast. Sedulously avoid all polysyllabic profundity, pompous prolixity,

grandiloquent vapidity, setaceous fatuity, ventriloqual verbosity, jocosity, and pestiferous profanity-obscure or apparent.

In other words, talk plainly, briefly, naturally, sensibly, truthfully. Keep from slang. Don't put on airs. Say what you mean. Mean what you say—but DON'T USE BIG WORDS!'

Remember, your hearers or readers do not always have a dictionary handy, and it isn't nice to make them feel that they are inferior or ignorant.

To the Point

A budding reporter was told never to use two words where one would do. He carried out this advice in reporting an accident.

"John Jones struck a match to see if there was any gasoline in the tank. There was. Age 65."

Can You Beat It.

"So your friend became wealthy through a sudden movement in oil. What oil stock did he buy?"

"He didn't buy any. A rich old aunt tried to start a fire with a can of it.'