

Short Runs Are Necessary In the Long Run: Thurston

Life would be mighty pleasant around Mueller Co. if every production order called for a 10,000-piece run, wouldn't it? Just think about it for a minute. Our salesmen would be happy. The paper-work load in the office would go way down. You fellows in the foundry or shop who work on a group or individual bonus plan would make out real well!

Unfortunately, things just don't happen that way. Our long production runs are constantly interrupted to fill an order for 50 or 100 special pieces. This requires a new set-up on the machines, pattern changes, a mountain of paper work, and general annoyance.

I imagine that, from time to time, some of you question why we let this happen. Well, I'm afraid we wouldn't last very long in this competitive business if we only manufactured popular, volume items.

Over many, many years, Mueller Co. customers have learned

New Short Run Dept. Being Established

The short run department mentioned by Mr. Thurston will be located in the east end of the new manufacturing-warehouse building in Decatur.

Six to eight machines which lend themselves to short runs, i.e., easily set up, will be incorporated in the special department. These basic machine tools, for the most part, have been in use in the company in various departments.

The short run department will be concerned only with machining operations on low volume items. The machined parts will be trucked to the assembly area where they will be hand assembled.

It will not be a continuous eight-hour operation, since the need is not there. The short runs will be handled by men in Dept. 80 who normally work on other jobs.

It is anticipated that the special department will eliminate many set-ups that sometimes take longer than the run itself.

that they can depend on us to meet their total requirements. If we couldn't meet their demands for the "cats and dogs" in our catalog, and meet those demands on short notice—before long they would start looking to one of our competitors to meet their total requirements.

So, it just isn't practical to announce that we will no longer accept orders which require short runs. What, then, can we do about the problem?

This problem, which is a common one in most manufacturing plants, was considered way back when the plans for our new Decatur facilities were still on the drawing boards. Now that we have moved in and settled down somewhat, we are going to establish a "Short Run Dept." to remove a few of our headaches—and yours. This new department will take care of as many short-run orders as possible. It may be necessary to shift other short-run production to other departments once in awhile, but not often.

So, in a sense, we can have our cake, and eat it, too! Our "long-run" enthusiasts will be relieved, and we will still be able to satisfy our short-run customers.

"Hats off" to the Manufacturing Division men who built this good idea into the layout of our new plant.

/s/ John F. Thurston,
President

(Editor's Note: The preceding type of message from the President will be a regular feature in MAIN CONNECTIONS and it will feature discussions of company operations.)

Main Connections Takes New Format

The next issue of MAIN CONNECTIONS will have a new format.

Instead of having a newspaper style, it will take on the size and appearance of a magazine and will be inserted into the center of your MUELLER RECORD.

It will be easy to distinguish since it will be printed on a colored paper stock.

Customer Says 'Thanks' For Salesman's Assistance

The job of a Mueller sales representative is not just calling on customers and writing orders. He often serves as a technical advisor on products and sees that the product performs as it should and is used in the manner for which it is intended. Evidence of one of the varied duties of a Mueller salesman is contained in a letter received recently by the company from a satisfied customer. This hearty pat-on-the-back goes to Bob Cope, Mueller Sales Representative in Kentucky and West Virginia. It reads:

Dear Sir:

On the 6th of September Bluefield Gas Company removed a little over 500 feet of the only transmission line feeding our system using Mueller equipment. I am sure that cutting lines is an everyday occurrence to Mueller but when you cut the only supply line to your system it doesn't give you the best feeling in the world, no matter how fool-

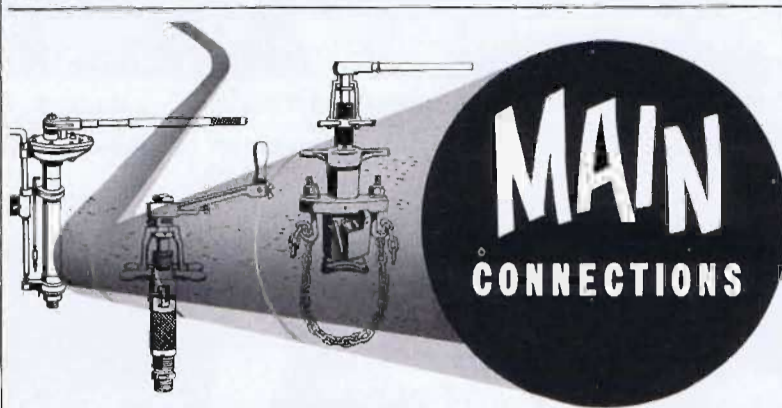
proof the system of cutting is.

We requested that Bob Cope come over from Lexington and "hold our hand," so to speak. We would take this opportunity to thank you for approving his visit for the day of the line cut, but more than that we want to do a little bragging on Bob. He has been on top of the project since the beginning, and from time to time has made suggestions that insured a safe tap. We did a couple of things wrong in ordering our line stopper fittings, which he caught in time to phone us and he advised us the type of cutter we had arranged for wouldn't work. All in all, he turned what could have been a snafu, into a well organized operation.

To Mueller this may be nothing out of the ordinary, but to Bluefield Gas Company it made one heck of a good impression.

Yours very truly,

Leo Wiant Retires After 36 Years With Mueller Co.



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NOVEMBER, 1963

JIM M. MILLIGAN, Editor

JOE PENNE, Assistant Editor

Harlan White Promoted to New Position Mueller Co. Occupies New Brea Facility

Harlan A. White, Mueller Co.'s Manager of Manufacturing, has been promoted to General Controller for the company, according to an announcement by Lyle R. Huff, Mueller Co. Treasurer.

In the newly-created position, White will be responsible for the general accounting control functions for the entire organization, and will spend a considerable portion of his time on special projects.

White joined Mueller Co. in 1955 as Assistant to the Administrative Vice President. Three years later he was named Assistant Works Manager and in 1961 he was named Manager of Manufacturing.

Following his graduation with a B.S. degree in Accounting from the University of Illinois in 1947, he joined the Decatur public accounting firm of Gauger & Diehl. White received his certificate as a certified public accountant in 1948 and was a partner in Gauger & Diehl when he joined Mueller Co.

White is president of the Decatur Lions Club and associate drive chairman for the 1963 United Fund campaign. In 1956 and 1957 he was United Fund budget chairman and has served three years on the United Fund board. He is also a member of the executive committee of the board of directors of Lincoln Trails Council of the Boy Scouts of America, and served as the group's finance chairman last year.

Iron Bodies Can't Say Ahhhh

Seventy-five-hundred tongue depressors are used in one year in Dept. 80. They never get near a throat but they are all used on bodies—iron and brass bodies.

These flat wooden instruments normally used by doctors and nurses to help peer into patients' throats, are used to apply grinding compound and soap to keys and bodies during the grinding and lapping process.

Mueller Co.'s move into the new office and plant at Brea, Calif. was finalized early in October. The move took about a month.

Some production began in mid-September and the office and finished stock warehouse went into operation Sept. 23.

A supply of castings from the brass foundry was back-logged so that regular machining and assembly processes could be carried on while those two sections were moved. The equipment for assembly and machining was then moved individually to keep production interruptions at a minimum.

The iron foundry and other new equipment were installed as the building was nearing completion. This was possible since this equipment was not involved in normal production. As near-normal production gets underway, the iron foundry portion will be phased into production over a period of time.

The new steel, masonry, and concrete plant is a two-level building which includes about 13,700 square feet of office space on one level and about 148,000 square feet of manufacturing area on another level. Ground was broken on Sept. 14, 1962, and the plant was occupied in Sept., 1963.

The office building facade features special panels set in aluminum frames, while the end walls are of patterned concrete block construction. All other buildings have tilt-up concrete walls.

The 54 by 240-foot air conditioned main office area has a spacious, mahogany-paneled visitor's lobby opening on the private and general office areas. The employee cafeteria, with an adjoining patio enclosed by a low brick wall, is at the east end of the office area. Stairs at each end of the office descend to the manufacturing area.

The 300 by 480-foot windowless manufacturing area houses all foundry, machining, assembly, plating, shipping and warehouse facilities. The steel forge section is in an auxiliary building with 8,000 square feet.

The brass foundry, moved from the old L.A. plant, was enlarged and now covers about

Officer, Vice President for Past 13 Years

Leo Wiant, Mueller Co. Vice President, retired recently after more than 36 years with the company.

At the time of his retirement, he was Vice President and Director of Purchases and had served as a company officer for the past 13 years.



LEO WIANT

During this period as a company officer he had served as industrial engineering vice president, administrative vice president, a member of the Mueller Co. Board of Directors and as a Director of Mueller, Limited.

Mr. Wiant started with Mueller Co. in 1927 as a brass polisher and four months later he was promoted to departmental time clerk. A few months later he was named clerk in the Standards Department and during the next six years he advanced to various jobs until he was named Standards Engineer and headed the Decatur department.

In 1948 he was named Industrial Engineer for all Mueller Co. plants in the United States and Canada and two years later he was promoted to Industrial Engineering Vice President.

He became Administrative Vice President and a member of the company's management committee in April, 1953. He was elected a Director of Mueller Limited in 1951 and became a Director of Mueller Co. in 1952. He served as a Director of Mueller Co. for about 10 years.

In 1961 Mr. Wiant spent about eight months in Sarnia, Ontario as Executive Officer Pro Tem for Mueller, Limited and was in charge of the Canadian operation.

Shortly after his return from Sarnia he was named to his most recent position.

For the past year Mr. Wiant has been a member of Gov. Otto Kerner's Special Task Force on the Illinois Financial Program, which was organized to analyze the current financial program and to study all state budgets.

He is also a member of a local postal advisory committee.

29,000 square feet. The grey iron foundry, a new Mueller process on the west coast, covers about 50,000 square feet.



CAROL MAE STANLEY
MacArthur
Gerald Stanley, Dept. 70



KATHY FOY
Sullivan
Wilber Foy, Dept. 20



DANIEL BROWN
MacArthur
Charles L. Brown, Dept. 80



JAMES R. JESSE
Moweaqua
Robert Jesse, Dept. 41



CAROLE ANN DUFF
Lakeview
Orville Spencer, Dept. 47



CAROLYN DUNNAWAY
Niantic-Harristown
Thurman Dunnaway, Dept. 90



JIM MOELLER
MacArthur
Lloyd Moeller, Dept. 10



CATHRYN BURGE
Greenville College,
Greenville, Ill.
Roy J. Burge, Dept. 80



BYRON BURGE
Stephen Decatur
Roy J. Burge, Dept. 80



CONNIE CURRY
Mount Zion
Floyd Curry, Dept. 70



KATHY ANN TAUBER
St. Teresa
Bob Tauber, Dept. 33

Sons and Daughters of Decatur Employees Who Graduated This Year



JAMES M. ARMSTRONG
MacArthur
Robert Armstrong, Dept. 70



JAMES D. LEWIS
Taylorville
Herb Lewis, Dept. 70



JAMES MC LAUGHLIN
Bethany
Harold McLaughlin, Dept. 32



MARTHA JEAN GROSBOLL
Charlotte, N. C.
Lorin E. Grosboll (Sales)



GENE EPPERSON
Niantic-Harristown
Onal Epperson, Dept. 70



FREDERICK R. MONSKA
Lakeview
Fred Monska, Dept. 70



GLENN E. MORGAN
Mount Zion
Everett Morgan, Dept. 80



JACK P. PARSONS, JR.
Bethany
Jack Parsons, Dept. 102



LEE ENDSLEY
Stephen Decatur
Thelma Endsley, Credit



JUDI BRANSON
MacArthur
Tom Branson, Dept. 90



PAUL J. SHAW, JR.
Eisenhower
Paul Shaw, Dept. 90



SHERRY LEIPSKI
Stephen Decatur
Robert Leipski, Tool Room

DECATUR BIRTHS

Congratulations to the following new parents:
Mr. and Mrs. Sidney Duffer (Dept. 60) a boy.
Mr. and Mrs. Jack Chilton (Sales) a girl.
Mr. and Mrs. Harold Ruot (Dept. 90) a boy.
Mr. and Mrs. Fred Vanderlaan (Dept. 90) a boy.
Mr. and Mrs. Fred Pierce (Credit) a boy.

Mr. and Mrs. Bill Leopold (Engineering) a boy.
Mr. and Mrs. Robert Hunt (Dept. 20) a boy.
Mr. and Mrs. Bob Pate (Dept. 80) a girl.
Mr. and Mrs. Howard Mayberry (Dept. 80) a girl.
Mr. and Mrs. Gerald Mahaffey (Dept. 70) a girl.
Mr. and Mrs. Leonard Landgrebe (Dept. 70) a girl.
Mr. and Mrs. Ray Howell (Dept. 80) a girl.
Mr. and Mrs. Darrell Miller (Dept. 60) a boy.
Mr. and Mrs. Alva Womack (Dept. 70) a girl.

Mr. and Mrs. Ramon Thomas (Dept. 38) a boy.
Mr. and Mrs. Joseph Penne (Dept. 48) a girl.
Mr. and Mrs. James Serre (Dept. 41) a girl.
Mr. and Mrs. Ronald Chaney (Dept. 60) a girl.
Mr. and Mrs. Charles Mauck (Dept. 60) a boy.

DAVIS RETIRES

Marvin O. Davis, Cyanide Furnace Operator in Dept. 70, retired recently because of poor health. He was 45 years old and worked for the company more than 21 years.

Nothing Wrong With 'Has Been'

Lorin Grosboll, Mueller Sales Representative in North Carolina, passes this along.
I'd like to be a COULD BE
If I cannot be an ARE
For a COULD BE is a MAY BE
With a chance of making par. I'd rather be a HAS BEEN
Than a MIGHT HAVE BEEN, by far
For a MIGHT HAVE BEEN
Has never been,
But a HAS was once an ARE.
—Anon

Personnel Steno Marries, Moves

Sharon Janssen, who formerly worked in the Decatur Personnel Office, recently married James B. Maguire of Decatur.
The Maguires are now living in DeKalb, Ill. where he will teach. He is a graduate of Eastern Illinois University and received his master's degree from Illinois State Normal University.
Two Mueller employees served as bridesmaids: Miss Jane Hamilton (Sales) and Mrs. Robert Murray (Purchasing).



WILLIE M. EBERHARDT, JR.
Howard High
Willie Eberhardt, Core Room



JOSEPH D. CAREATHERS
Hill High
Lafayette, Ga.
J. D. Careathers, Assembly



EDWIN MULLIS
Rossville
W. T. Mullis, Tool Room



EARLY COOPER, JR.
Howard High
Early Cooper, Machine Shop



CLAUDEAN WATERS
Lafayette High
Lafayette, Ga.
Claude Waters, Machine Shop



NANCY BOSTON
Red Bank High
James Boston, Machine Shop

Chattanooga Grads



RUTH ANN BUCHANAN
Dade County High
Trenton, Ga.
Chester Buchanan, Maint.



JANET PARHAM
Lakeview High
Lakeview, Ga.
Edward Parham, Assembly

Robert Levey, Sales Dept. Retiree, Dies

Robert K. Levey, Assistant General Sales Manager at Mueller Co. at the time of his retirement in 1958, died recently in Decatur. He was 52 years old.

Mr. Levey worked in the Mueller Sales Division nearly 30 years, before poor health caused his retirement.

Born and reared in Chicago, he joined the company early in 1929 after attending Northwestern University. He traveled out of Chicago for the next 16 years and in 1945 became assistant sales manager in Decatur. In this capacity, he also served as advertising and sales promotion manager and was in charge of equipment demonstrations.

Following his retirement, he became a partner in the L&M Co. which is a car, truck and equipment rental service in Decatur.

He leaves his wife, Margarethe; his parents; six children and 10 grandchildren.

Golf Playoff For Loop Title Ends in Tie

A tie resulted in the playoff for the mythical Mueller Co. golf league championship. The Pattern Shop, winners of the second half, and the Research Engineers, winners of the first half title, each won three points in the playoff match. No playoff of the playoff was scheduled since trophies are given to winners of each half, and the only thing at stake in the playoff was the satisfaction for the winners. Members of the winning Pattern Shop team are: Captain Maury Sefton, Howard Hull, Charley Monroe, Verlyn Burnett, Jim Fleckenstein and Pete Workman. The Research Engineers team, captained by Larry Luckenbill, includes Frank Hackman, Walter Bowman, George Binkley, Carl Floren, Bill Hauffe and Bob Roos. The Foundry team took second place honors in each half.



Lefty Adams (right) and friend clutch a huge, 60-pound catfish which they took from above Lake Decatur this summer.



Sidelights & Highlights from Chattanooga

by Gene Racz

A number of our people have been spending their vacations on the beaches. Jimmie Willingham and family journeyed to Panama City, Fla. as did Katherine and Joe Smith, and daughter Becky. Mary Stencil and family chose Clearwater, Fla., and Sue and John Dantzler spent their leisure time in St. Petersburg, Fla. Gerry Sells and sister Jane motored to Myrtle Beach, S. C. All reported good weather and a fine time.

Joseph Racz, Maintenance Dept. employee, was recently promoted to the rank of Sergeant Major E-9 in the United States Army Reserve. Our congratulations to him.

Winfred Frazier, pigeon owner, trainer and ornithologist reports that one of his birds that had been missing for almost three years returned last month. The feathered friend was taken on a 200-mile flight in 1960 and never returned. It flew into the pigeon loft on May 4. Winfred states that the bird was in fine physical shape so it must have found a home away from home.

Karen Van Vleet, granddaughter of Production Manager Homer Van Vleet, was named valedictorian of her senior class in Izmir, Turkey. Karen's father is Captain Merle Van Vleet who was formerly employed in the Mueller Accounting Dept. in Chattanooga. He is now finance officer at Cigli Air Base, but will return to the United States soon with his family to begin a new assignment with the Air Defense Command. Karen graduated with the highest scholastic average of the entire school for her four years of high school at the American Dependents' school in Izmir. She plans to attend Harding College in Searcy, Ark. this fall.

Our condolences are extended to Milburn Carroll in the death of his brother, and to Marion Eckman in the loss of his mother.

Our sincerest sympathy is extended to the family of Roddy Gann who passed away May 22. Roddy worked for a long time as group leader in the Machine Shop and retired April 30, 1959. He had been in good health until a few weeks before his death when he suffered a stroke.

Mary Barker, wife of Purchasing Agent Jack Barker, has received her Master's Degree in English and has returned to her duties as an English teacher at Chattanooga High School. She has been attending Vanderbilt University in Nashville. For a number of years she and Jack have been active in school activities and this year she will sponsor the sophomore class.

James Potter, and Marvin Caldwell, husband of switchboard operator Helen Caldwell, experienced a fisherman's dream come true a few weeks ago. They caught 167 brim at Mullins Cove.

Congratulations to Norma Ball, Production Control Clerk, and William Lewis Counts who were married in Trenton, Ga. on June 15. William is employed at U. S. Pipe and Foundry Company and the couple are now residing on Chippewah St. Norma was presented with a number of gifts by the office personnel. We wish for them many years of happiness.

B-I-E Days

Schools, Plants Visited

Mueller Co. was one of 53 businesses and industries in Decatur which participated in the community's first Business-Industry-Education Days on Oct. 16 and 17.

Mueller President John F. Thurston was one of the two main speakers who addressed about 1,300 teachers at assemblies Oct. 17. In addition, about 40 teachers visited Mueller Co., where they toured facilities, and talked to company officials about Mueller's training and employment procedures, sales, research and development programs, competition and office practices. Mr. Thurston discussed "Free Competitive Enterprise" using the story of "Joe—The Umbrella Maker" to illustrate how labor, capital and the consumer all benefit from increased productivity and reinvested profits.

On the first day of the program, business and industrial personnel visited classes in Decatur and Macon County public

DECATUR DEATHS

We would like to extend our sympathy to the families of Decatur employees, or to employees whose relatives passed away during the past weeks:

To the family of Walter Zerfowski (Dept. 38).

To Cal and Earl McQuality in the loss of their mother.

To the family of retired employee Gerald Sarver.

To the family of retired employee R. K. Levey.

To the family of retired employee James Morrison.

To Pearl Kemper (Dept. 80) in the loss of his father-in-law, Marcel Morrell.

To the family of retired employee Alexander Kerr.

To Ray Mounts (Dept. 80) in the loss of his father, Hoyt Mounts.

To the family of retired employee William Enlow.

To Martin Trolia (Dept. 41) in the loss of infant twin sons.

To Kenneth Moore (Dept. 47) and Haldon Waite (Dept. 70) in the loss of their father-in-law, Charles Bright.

To Dorothy Cooper (Dept. 50) in the loss of her mother, Mrs. Thomas Chamberlain.

To the family of retired employee George W. Patterson.

To Bill Willis (Dept. 32) in the loss of his father, William M. Willis.

Two Businesses Display Products

A display, which shows Mueller Co. products and some of their uses, and some of the company's facilities, was featured at two Decatur businesses in July and August.

The Mueller display was part of a series in which Northtown Bank saluted the city's major industries. During August it was in the window of Tabor & Co., a Decatur investment firm.

MUELLER, LIMITED Reports

by
PHYLLIS TURNER



Albert Muxlow, retired from Mueller, Limited since Oct. 28, 1948 passed away on April 5 at the Sarnia General Hospital. Funeral services for Mr. Muxlow were held from Robb's Funeral Home on April 10. Sympathy was extended to the family of the late Mr. Muxlow, which included his daughter Lila employed in the Core Room.

Allan W. Bannister, retired from Mueller, Limited since July 22, 1960 passed away on June 22 at St. Joseph's Hospital. Funeral services for Mr. Bannister were held from the Robb Funeral Home on June 25. Sympathy was extended to the family of the late Mr. Bannister, which included his son Robert, Purchasing Agent for Mueller, Limited.

Erastus W. Mead passed away at the Whitfield Nursing Home on July 1. Mr. Mead was in his 87th year, and had been retired from Mueller, Limited since April 12, 1944. Funeral services for the late Mr. Mead were held from the Robb Funeral Home on July 4. Sympathy was extended to the family in the loss of their loved one.

Charles Garrick, who had been retired from Mueller, Limited since Dec. 31, 1947, passed away on July 10 at the age of 91. The Stewart Funeral Home was in charge of the funeral services held on July 12 for the late Mr. Garrick.

Almeda Reeve of the Accounting Dept. retired recently because of ill health. During her 39 years of service, Almeda had worked on numerous clerical positions both in the plant and the office. Performing various duties throughout the years gave her the knowledge and experience which she used in being so very helpful to many of her co-workers.

Approximately 50 of Almeda's co-workers expressed their appreciation to her by holding a farewell dinner in her honor at the Sarnia Golf and Curling Club. J. Robert Willson, Office Manager who officiated as chairman, paid tribute to Almeda's 39 years of service and spoke of having enjoyed the association

with the honored guest. He also praised the thorough and conscientious manner in which she had always discharged her duties. On behalf of her friends, Ross Willoughby presented Almeda with luggage. Once again, we all wish Almeda much happiness for her retirement years.

(Editor's Note: We want to wish the best for Almeda and to thank her for her help while she worked as correspondent for MAIN CONNECTIONS for many years.)

Les Crooks, Foreman of the Polishing and Plating Dept., was elected on July 18 in Toronto, to the high and honorable office of the Grand Senior Warden of the Grand Lodge of Canada A. F. & A. M. in the Province of Ontario. Congratulations Les from all of us.



KEITH COATES

Keith Coates, outstanding Northern Collegiate distance runner, set a record and was individually honored during the Kennedy Relays in Windsor, Ontario recently. Keith won the open mile in 4:25.9, which beat a Kennedy record of 4:30.4, and it was the fastest mile the Northern senior has ever run outdoors. He was up against top milers from Windsor, Galt, Hamilton, London and the U. S. and he had no trouble in winning. Keith was then named as the most dedicated athlete at

the meet and was presented with a trophy. Keith's coach is his father, L. Merlin Coates, Factory Manager for Mueller, Limited. As a result of Keith's outstanding performance, he has had scholarship offers from several universities throughout the country. It was a hard decision for Keith, but he has accepted the scholarship offered by Michigan State University.

Les Crooks, Foreman of the Polishing and Plating Dept. started his vacation in June at the Malton Airport in Toronto where he anxiously awaited the arrival of his sister Mrs. Harvey Boycott from Manchester, England, who he had not seen in the past 40 years. Needless to say Les and his wife Evelyn had a very enjoyable vacation with his sister and her husband seeing a few of the worthwhile sights in Ontario.

Congratulations to the happy and proud parents on their recent arrival:

Mr. and Mrs. Gary Wadsworth, a daughter Janet Gayle, born June 15.

Our sincere sympathy is extended to the following employees and their families on the passing of a loved one:

Ivan and Mrs. Maw in the loss of Mrs. Maw's father.

Gerry Turcan in the loss of his father.

Claude Furlotte and Mrs. Furlotte in the loss of Mrs. Furlotte's mother.

Lila McDougall in the loss of her father.

Glenn Mitchell in the loss of his mother and father.

Maurice and Mrs. Bryan in the loss of Mrs. Bryan's mother.

T. Maurice Heath in the loss of his father.

Robert J. Bannister in the loss of his father.

John Bazeley in the loss of his father.

Gladys Green in the loss of her brother.

Sympathy is also extended to the following retired employees: William Melick in the loss of his wife Gertrude.

Ed McIntosh in the loss of his wife Ethel.

Corporate Profits Mean Greater Benefits for All

The profit someone else makes may put money in your pocket. The profit someone else fails to make could cost you your job. And if insufficient profit is earned in America, we may surely expect recessions, unemployment and sluggish economic growth.

For the whole American economic system is dependent upon profit. Not one American fails to benefit from profits; yet profits are little understood by the general public.

It is important that they be understood, because profits today are under pressure from some influential groups, from taxation within the country and competitive forces outside the country.

It is worthwhile, therefore, to look into the subject of profits and what they mean to our people and our national strength and progress.

The employee whose employer is earning a profit is secure in his job, if he is performing it properly. He is likely to receive increases in pay and benefits, to have a pleasant and hygienic place in which to work, and good tools for his job.

But obviously, the employee whose employer is not earning a profit cannot be sure how long his job will last. Any increase in wages or benefits granted by a company which is not earning money simply increases the company's losses, which must be borne by the owners, and are likely to lead to layoffs or even to the employer's going out of business.

There can be no job security in a company which is not earning a profit.

New jobs in our economy are created when an investor or a group of investors decides that there is a probability they can make a profit by starting a new business, or when an existing company decides that expansion may be profitable.

Obviously, more new businesses will be started and more old ones will decide to expand

when profit levels are generally good than when they are unsatisfactory. When sufficient profits are being earned so that investors are confident, business grows and hires additional workers, and unemployment does not become a problem.

For these new jobs to continue, the new enterprises must earn their profit, or they will be shut down.

To most people, the word "recession" means a time of unemployment. For many years, economists have observed that unemployment increases a short time after profits have declined. When profits begin to rise again, employment soon increases.

In recent years, unemployment has hovered between four and five per cent of the labor force in the United States. Millions of people who would like to work have been unable to find jobs. It is no coincidence that these years of relatively high unemployment have also been years in which profits have failed to increase in total volume, although wages, salaries, the national income, and the volume of goods and services produced all have increased greatly. Businesses have been producing more for the American people, but their reward for producing has not increased.

Unemployment cannot be greatly reduced by giving more people government jobs or by more government purchases of goods. All government jobs and purchases are paid for by taxes on profits, and on the incomes of persons engaged in profit-making businesses. There is no other source of government revenue.

What government spends is money taken from the incomes of people who otherwise would have spent or invested it themselves. It adds nothing to the nation's income.

More jobs, then, will have to come from private enterprise—which always has created vast numbers of new jobs whenever it was not denied the prospect of soundly profitable operation.

(First of a series on profits).

12 Help Support Greek Girl

Sarnia Group 'Adopts' Youth

Through the generosity of 12 members of the Mueller Social Club, an organization of employees of Mueller, Limited, a seven-year-old Greek girl has been given an opportunity to lead a fuller, happier life. The venture began when one of the 12, Murray Taylor, saw a story in a magazine detailing the need for proxy "foster" parents for underprivileged children in Europe, Asia, and elsewhere in the world.

Mr. Taylor broached the subject to his fellow employees, and as a result, arrangements were made to "adopt" Anastasia Lambropoulou of Tambouria, on the outskirts of Piraeus. Her father is dead, and she has a four-year-old brother. The family has a meager income and even with state help, it has been hard making ends meet.

The Sarnia group, by its actions, will be able to assist in



the rearing and education of this little girl. To do so, they are required to donate \$16 a month to the office of the Foster Parents Plan Incorporated.

This newest proxy resident of Sarnia is an attractive youngster with brown curly hair and dark eyes. She is in the first year of primary school and enjoys her books, studies and friends. She has her mind set on becoming a teacher.

Under the arrangement with the Sarnia group, Anastasia is assured of a monthly cash grant of \$8, food, clothing, medical care and the chance to complete her education.

Participating in the plan in addition to Murray Taylor, who acts as secretary, are Dick Asselman, Ed Ellenor, Morris Simard, Jack Tedder, Harry Dowding, Don Thain, Bob MacDonald, Mike Freund, Ken Perdeaux, George McAvity and Drew Walsh.



Pictured with Almeda Reeve (center) are, from left: Ross Willoughby, Almeda's husband William, Scotty Milne and Robert Willson.

BREA GRADUATES



TIMOTHY W. HOLLINGSHEAD
Baldwin Park High
James Hollingshead,
Assembly Dept.



ROSS WARREN
South Gate High
Jack Warren, Plating



NANCY RUTH STOTLER
Arcadia High
Bruce Stotler,
Production Dept.



RAY SANTOS, JR.
LaMiranda High
Ray Santos, Brass Machining



CHERYL JOHNSON
Montebello High
Leonard Johnson
Steel Machine Shop



JOHN BLEVINS, JR.
Montebello High
John Blevins



MUELLER CO.

in
Brea

By

Warren Wunderlich and Kathryn Thompson



Friends of Hazel Lehman, our pleasant "Good Morning, Mueller Co." voice will be pleased to hear that she is back at the switchboard after an extended illness. Hazel had to have her spine operated on after injuring it in a fall while in New York on vacation some time ago.

We knew our long-legged Engineer, Eric Peterson, was fast, especially on skis, but we never would have believed that the "Big Swede" could run down a road runner. That's a pretty fabulous bird, known to run right along with a galloping horse. Of course, this one wasn't quite full grown, but it was no baby either. The mother bird was trying to lure Eric's dog away from the area in which it lived. Eric went the other way and chased the young bird and caught it. It made more noise, however, than the one on TV so he took it up in the hills and released it. So ends the saga of the road runner, but not of Eric the Red's big game hunts. He is still in the business. He has killed two rattlesnakes, caught another and also a tarantula up in "them thar hills." We understand Mrs. Peterson is not a bit enthusiastic about the whole business, for it was she who opened the garage door and found the tarantula.

A number of our people journeyed to Las Vegas, Nev. on a weekend some weeks ago to enjoy the shows and possibly court Dame Fortune a bit. From all accounts it seems a good time was had by all. Since there were no glowing accounts of winnings, we presume that the fickle Goddess of Chance did not smile on any of our people.

Our sympathy to:
Lillian Olson, comptometer operator—Main Office, on the death of her mother.

Kathryn Thompson, Production Clerk to Bruce Stotler, Production Control, on the loss of her mother.

Anne Headden, Secretary to Mr. Earl Bright, Plant Manager, on the death of her father.

Here are a couple of bits of humor out of one of the smaller community newspapers out here. You might like them:

"If you think that you're working hard now, wait until your vacation!"

"All persons who intend to drive extensively over the Labor Day weekend are urged immediately to stop by our office and fill out an obituary form. The data we need includes your name, age, address and personal history. We will fill in the dates of death, funeral services and interment. This offer is consistent with our reader service policy, enabling us to keep vital statistics as up to date as possible. The person filling in the form beforehand can speed to his death on the highway secure in the knowledge that his survivors will be spared the pain of our questions during their time of grief."

After more than 25 years with Mueller Co. in Los Angeles and an excellent record for being on time, John Royer overslept the day he retired and was 15 minutes late his last day. Johnny worked in Dept. 60 at the time of his retirement. Following his retirement, Johnny and Mrs. Royer returned home to Schaefferstown, Pa. to help celebrate its bicentennial. Also

on hand for the bicentennial were three representatives of Mueller Co. who presented a plaque to the president of the water company. Making the presentation were Company Editor Jim Milligan, Eastern Section Sales Manager Herb Huffine and area Sales Representative Gene Graeber.

John Ziebarth, son of Vance Ziebarth, molder in the Los Angeles foundry, is serving as a missionary in the Southern States Mission in the Church of Jesus Christ of Latter-day Saints. The young missionary graduated from high school last year and will work in the area which headquarters in Atlanta, Ga.

The 1962-63 bowling season had to go to the last night to find the winner for the Los Angeles plant league. The Brass Machine Shop squeezed out a half-game edge over the Steel Machine Shop to take the first-place trophies.

Members of Captain Bobby Newell's winning team were: Lacey and LaVerne Mayfield, Gary Cavaness and Roy Taylor. Members of Red Nelson's second place team were: Mary Nelson, Marvin Dutcher, Bernie Bussell, Jim Forte and Bob Penn.



Ready to defend their bowling title this year are, Bobby Newell, Lacey and LaVerne Mayfield, Gary Cavaness and Roy Taylor.

The Sales Dept. team was really the hot team as the season ended, winning 24 of its last 28 games, but the move came too late. However, the team advanced from next-to-last to third place.

The season ended with an award dinner-dance at the Downey Elk's Club in Downey.

The Sales team's 2987 score was the best series for the season while the Foundry's 1052 was the top single team game. In the individual departments, "Timmy" Erickson's 682 was the top series for both men and women. Jim Haller had a 679 for the best men's series. Bill Baker, who rolled a 281, had

the high single game while Ann Caho's 233 topped all other women in the league.

The most improved bowler awards went to Sue Moore and Don Newell.

This year the Mueller League will bowl at the Friendly Hills Lanes at Whittier, which is nearer the new plant at Brea.



Diane Lucas, daughter of George Lucas of the Mueller, Limited Cost Dept., recently graduated from London Teacher's College. She is now teaching in the Sarnia system at Perry School in the Northgate area.



Susan Carol Bangert, daughter of Mr. and Mrs. Harry Bangert of Whittier, was married recently to David Paul Caler, son of Mrs. Eleanor Caler, also of Whittier. Susan is a stenographer in the Sales Office. Barbara Caler, sister of the groom and wedding attendant, also works in Sales. After a trip to northern California, they are living in Whittier.



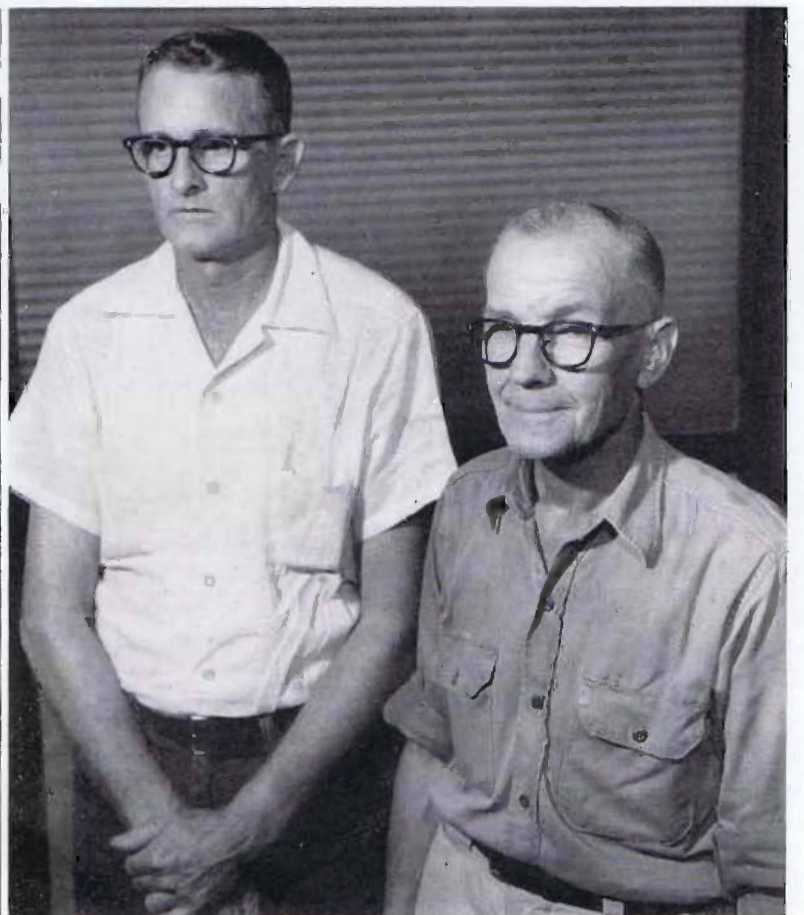
This healthy, happy young chap is Martin Craig Gunnerson at six weeks of age. Craig's mother, Lois, works in the office of the Mueller plant in High Point, N. C.



Mr. and Mrs. John Royer are shown visiting in Schaefferstown, Pa., following Johnny's retirement.



Charles Teskey (center) receives his 40-year service pin from George McAvity, Managing Director of Mueller, Limited. Also on hand to offer their congratulations are, L. Merlin Coates, Carl Smith, R. J. Skippon and Bruce Barrett (far right).



Two 25-year veterans in Decatur are Robert Armstrong (left) and Emil Bork. Both men work in Dept. 70.



A 40-year service pin recently went to Charles Hardy (right) of Dept. 6 at Mueller, Limited. Making the presentation is George McAvity, Managing Director.

SERVICE AWARDS

LOS ANGELES

- 5 Years: Arleigh Rasmusson
- 10 Years: James Forte.
- 15 Years: Cruz Jacques.
- 20 Years: Hazel Rice.
- 25 Years: Glenn McCoun, William Baker.
- 35 Years: Herman Dash.

SARNIA

- 5 Years: Fred Carter*, Phyllis Kerrigan.
- 10 Years: Ross Helps, Gerry Turcan, Robert Phillips.
- 15 Years: Maurice Simard, Alan McDougall.
- 20 Years: Walter Ash, Doris McLaughlin, Keith Stirling, Harold Taylor, Charles Stevens, William Brennan, Philip Riley.
- 40 Years: Charles Hardy, Robert C. Barnes.

CHATTANOOGA

- 5 Years: Henry N. Akins, Andrew A. Baker, Elmer E. Baze, Eugene Bibbs, Robert Burkes, Daniel J. Caperton, Nellie Pauline Cox, Lloyd Davenport, Allen Easterly, Jr., Howard Fluellen, George H. Ford, Peggy L. Gaddis, Samuel J. Goins, O. Eugene Griffin, Willie Groce, Jimmie Ingram, James Kilgore, Baxter W. Little, Willie McClain, O. C. Magby, R. V. Powell, A. D. Ringer, George Smith, Thornton Smith, Calvin H. Stephenson, James L. Stone, Jr., Walter Turner, Walter P. Waller, Lawrence C. Williams, Jr.
- 10 Years: Raymond C. Baker, James B. Brown, Helen R. Caldwell, Arnold Johnson, Eddie Lee King, Archie M. Marsh, Samuel M. Marsh, Willie C. McCurdy, Reginald McGee, Oscar Preston, Willie Sanderfur, George T. Skillern, William F. Tidmore, James A. Townsend, Paul Word, James Zellander.
- 15 Years: Edgar Bryant, Autra G. Fant, Roy Hollings-

worth, Marvin Montgomery, Cleve Palmer, Ben Teem.

20 Years: Charlie Boston, Seth Fowler, Henry Keller, Harvey Veal.

40 Years: Homer Van Vleet.

DECATUR

- 5 Years: Robert Roos, Mary Ann Broske, Cecil Brown*, Sharon Tonks, Harold Dingman, Sharon Janssen, Juanita Jackson, Lawrence Luckenbill, Norville Fenton, Arnold Jones, Bruce Clark, William Hauffe, Lavern Ramsey, Shirley Catron, Dale Capshaw, Lindle Hockman.
- 10 Years: Herbert Huffine*, Harold Stengel, Harold Whitacre, Jr., R. R. Lugo, Jr.*, Orlie Wilkey, Morris D. Hadden, James Myers, Derle Smith, Robert Vaughan, Raymond Storck, George Tucker, Robert Elkin, Earney Black, Paul Bollhorst, Luis Gordillo, Forrest Baum*, Erwin J. Hosto, Arthur

Thompson, Ben Willhouse, John Leahy*, Carl Watts, Raymond Meece, Roy Denney, Everett Morgan.

15 Years: Richard Armstrong, Wilson (Bill) Augustine*, John Hall, Harold Feist, Maxine Griffith, Christine Freeman, Fred Landgrebe, Floyd Isome.

20 Years: Paul Dazey, Homer Hooker, Ruth Miller, Royal Skelley, Betty Walker.

25 Years: Emil Bork, Robert Armstrong, Carl Schuman, Delmar Baum.

30 Years: J. Warren Sexson, Walter Salefski, Raymond Larus.

35 Years: Edgar Stark, Irvin Keller, August Rauschek, Ralph K. Duncan, Henry Stratman, George Anderson, Jr.

40 Years: Oris Whitacre, Earl Lowe, Albert Flaughter, Orville Spencer.

45 Years: Laura Ethel Thomason.

* Outside Sales.



Homer Van Vleet (right) recently completed 40 years of service with Mueller. Marking the event was a service award presentation by Chattanooga Plant Manager Joe Wall.



Three veterans of the Mueller operations in California are, from left, Glenn McCoun, Brass Machine Shop; Cliff Branum, Maintenance, and Bill Baker, Standards. Branum is senior man with 30 years of service, while the others have 25 years each.



About 750 years of service with Mueller Co. in Decatur are represented by this group of active and retired employees. Each of these men has worked at least 30 years with Mueller. Senior man among them is Lawrence

(Brick) Kramer who is a 43-year veteran. These gentlemen were gathered to attend a retirement dinner. They are: (left to right) Leo Ted Masterson, Brick Kramer, Harold Linton, Marshall Hobbs, Earl Lowe, Howard

Gragg, Augie Rauschek, Ollie Fortschneider, Mel Chaney, Leo Wiant, Bob Tauber, Elwood Potts, Pete Duncan, Carl Hill, Fred Tratzik, Ray Kileen, Jack Bain, Walter Bowan, John Smith and Archie Sefton.



ORVILLE SPENCER
40 Years
Decatur



Taking it easy on his last day after more than 38 years of service is Elmer Musgraves. Gathered around him are co-workers from Dept.

70. Elmer worked as Plater Set Up Operator in the department.



EARL LOWE
40 Years
Decatur



ORIS WHITACRE
40 Years
Decatur



R. K. (Pete) DUNCAN
35 Years
Decatur



EDGAR STARK
35 Years
Decatur



ETHEL THOMASON
45 Years
Decatur



In spite of having to retire before he was 65 because of health reasons Otis Curry (center holding envelope) has more than 40 years of ser-

vice with Mueller Co. in Decatur. At the time of his retirement he was Production Tool Grinder 'A' in Dept. 70.



AUGIE RAUSCHEK
35 Years
Decatur



Joe Ayres (center) receives a billfold and some money from his co-workers in the Plating Dept. at

Mueller, Limited. He worked more than 21 years for the company and retired because of poor health.



Herman Dash (right) receives his 35-year service award from Brea Plant Controller Augie Werdes. Mr. Dash is General Cost Accountant for the west coast plant.



William F. Kuntz (left) receives a \$1000 check from Mueller President John F. Thurston. The check was given upon Bill's retirement after more than 45 years of service with the company.

Bill Kuntz Ends 45-Year Career with Mueller Co.

William F. Kuntz, Toolmaker in Dept. 36 is the latest Mueller Co. employee to retire who has surpassed the 45-year service mark.

Bill retired July 4, which gave him 45 years and seven months of service. These years of service also gave him a \$1000 check which is given to each employee who retires after more than 45 years of service.

He started in 1916 as a lathe operator at the rate of 10 cents an hour for a 54-hour week. After about three years at Mueller Bill quit, and during the next two years he worked in Detroit and Los Angeles. He returned to Decatur, however, and took a job for a brief time with another firm.

In 1921 he returned to Mueller Co. as a toolmaker—the job he held at the time of his retirement.

White-haired Bill, who had a friendly greeting for everyone, plans an active retirement. Outside of golf, he has no activity planned, but he said, "I am not ready to just sit on my porch and rock. I'll find plenty to do."

Bill, who played in the Mueller golf league until last season, reports he has been playing regular. He adds that he hasn't broken par yet, but that he is having fun trying.

Billy Dill Dies at 92

Billy Dill, Mueller Co.'s first sales representative, died September 23, 1963 in a Los Angeles, California hospital. He was 92 years old. He had been a patient in the hospital only a short time.

William Nelson Dill, a native of Decatur, joined Mueller Co. in 1891, at the age of 20. During the next 50 years he handled such duties as purchasing agent, bookkeeper, salesman and general manager of the Los Angeles factory.

His first four years with Mueller were concerned with office work and purchasing. In 1895 he went on the road and covered the United States. In 1920 he was transferred to California where he resided until his death.

In California he served as sales representative and later became general manager of the Los Angeles factory—the post he held when he retired in 1942.

Mr. Dill married Myra E. Clark in Portland, Oregon, in 1916. She died Sept. 10, 1947. Surviving are his second wife, Genevieve; and one sister, Mary Dill, of Decatur.

Funeral services and burial were held in Los Angeles.

Chattanooga Club Elects Fickle

The Chattanooga Foreman's Club recently elected Time Study Engineer Ralph M. Fickle as president.

Other officers for the season are:

Julius Bullock, Tool Methods Engineer, Vice President

Eddie Fugate, Plant Controller, Secretary

Jim O'Donnell, General Accountant, Treasurer.

Progress of Company Told By Inventory

The noise and din produced by machines in operation are important because they indicate activity and production. The lack of sounds the last week of November is equally important as this silence marks the beginning of inventory.

All production comes to a halt as employees start weighing, measuring and counting everything from foundry sand, brass rod, and tiny washers which cost a fraction of a cent, to a drilling machine which costs many hundreds of dollars.

The counting is but a portion of the time and work connected with the inventory, however. Quantities must be recorded on about 35,000 punched cards, checked at production centers, and costs indicated and tabulated on each card.

The counting of parts and supplies and writing of cards must be completed by Dec. 1, the beginning of the company's fiscal year, but work on the inventory continues into mid-January in the Accounting Dept.

Many things are ascertained from the results of an inventory; it is, therefore, important to have an accurate check. It is the most accurate way to determine the true dollar value of supplies, parts and products on hand. From this, the company is able to determine much of its progress for the past year. The inventory is also an important factor in determining the profits or losses for the year, and for figuring taxes. Inventory information also provides accounting and production control centers with cross checks.

To get this information, it takes the help of every employee. The job of counting many boxes of washers or keys may seem boring, insignificant and unimportant, but every individual item is important to the overall picture.

The importance of details in the inventory is exemplified by care that must be given to every one of the 35,000 punched cards.

Bill Mueller, Cost Supervisor who is in charge of Decatur inventory, said, "Many days after the official inventory is finished, you can find a foreman and me fishing around in trash barrels, wastebaskets, tote boxes and bins, trying to find one 3X9-inch punched card." He said he hunted about 10 days one time for a card which was finally found in an employee's pocket. He said the employee had made an error while making out the card and instead of voiding it, he innocently tore it up and put it in his pocket. The cards can be voided with no trouble, but they must all be returned, he emphasized.

Once the cards have been written a team of auditors, headed by Bill Mueller, will come into a department to make spot checks to evaluate the accuracy of the counts. Once the accuracy of the count is determined to the satisfaction of the auditors and foreman, the section is released and the cards are turned over to the production control center for posting.

Wince, You're On Candid Camera



Here are some quick reactions to TB skin tests.



False courage



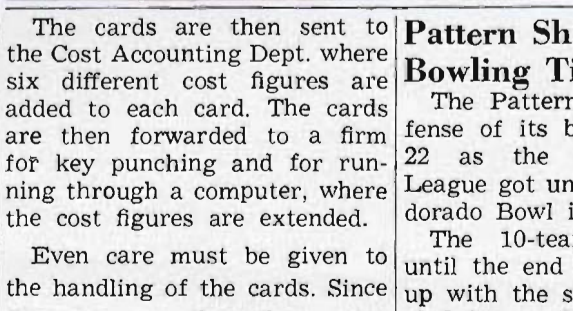
Don't Peek



Looking to Heaven for help.



I want to look, but I can't.



It can't be this bad.

(The editor just made 5 female enemies.)

Pattern Shop Begins Bowling Title Defense

The Pattern Shop began defense of its bowling title Aug. 22 as the Mueller Bowling League got underway at the Eldorado Bowl in Decatur.

The 10-team league bowls until the end of April, winding up with the sweepstakes scheduled for April 30.

Heading the league again this year is Buddy Grossman. Maury Sefton succeeds Ben Taylor as vice president. Dale Wilkins and Al Degand remain as league secretary and league representative, respectively.

The cards are then sent to the Cost Accounting Dept. where six different cost figures are added to each card. The cards are then forwarded to a firm for key punching and for running through a computer, where the cost figures are extended.

Even care must be given to the handling of the cards. Since they are run through a computer they must not be bent or folded.

As Monday, Dec. 2 arrives, the routine noises of production will return, marking the end of another inventory week.

BULK RATE
U.S. POSTAGE
PAID
DECATUR, ILLINOIS
Permit No. 1

MUELLER CO., DECATUR, ILLINOIS
RETURN REQUESTED