

NEWSLETTER

Vol. 9 January, 1977

Published by MUELLER CO., Decatur, Illinois

Don Bathe, Coordinator

INTERNATIONAL DIVISION EXPORT SALES - DECATUR

On January 4, 1977, Helmut Biller was hired to join the International Division as regional director - mid-east. This includes all the countries from Turkey and Egypt on the west to Pakistan on the east.

Helmut obtained his education in Germany (University of Munich). He has been a permanent resident in the United States since 1968. During this period he served as vice president - International - Chadbourne, Inc., general manager for an International Subsidiary of Modern Fibers, Inc. and most recently as branch manager for Scriptomatic. In these positions he has traveled extensively in overseas markets developing agents representatives and relationships with users.

After receiving training in our product lines, Helmut will spend a large part of his time overseas.

FRANK HACKMAN TO NEW POSITION

Effective December 1, 1976, Frank C. Hackman plant project manager Albertville, was promoted to the position of manager of Manufacturing research and development and will be assigned to the Corporate Headquarters Division reporting to the vice President - manufacturing.

For an extended period of time, Frank will continue working in Albertville toward improving and solidifying operations in the plant.

Frank is to be highly commended for the job that has been done in Albertville, starting from a field of weeds to the present plant facility. His new assignment is in recognition of his performance and knowledge of manufacturing processes.

FAMILIAR FACES IN NEW PLACES

Narayan C. Saha, formerly project engineer has been promoted to senior project engineer.

Daniel A. Ellis, formerly assistant project engineer has been promoted to project engineer.

Donald E. Paslay, formerly senior draftsman has been promoted to the position of industrial engineer.

Paul W. Nisbet, formerly headquarters export manager has been promoted to sales office manager - international Division.

HUGHES MANAGER

DATA PROCESSING

Marion L. Hughes, 1420 Noble Avenue, Springfield, Illinois has been appointed to the position of manager of data processing.

Marion has had experience in industry, government, consulting and public accounting. Most recently he was Revenue Executive with the State of Illinois Revenue Department where he was responsible for the management services division which includes computer systems, administrative services, accounting services and management audit divisions.

LINDGREN PROMOTED

William K. Lindgren, Jr., has been promoted to the position of data processing senior programmer. After attending Southern Illinois University, Bill joined Mueller Co. in 1969 in the Sales Department and shortly thereafter was transferred to the Data Processing Division where he has held various positions.

The Lindgrens have two sons and two daughters and live at 1922 South Windsor.

Chattanooga

10 years: William H. Bentley, Joe F. Holloway, Walter Black, Jr., William T. Stallings

Decatur

10 years: Albert E. Yates
20 years: Marvin D. Stanley
30 years: James B. Fristoe, Robert C. Wiley, Richard E. Westerfield, George R. Lebo
40 years: William C. Rohman

Sarnia

20 years: Francois Ysebaert

RETIREE DEATHS

Chattanooga

Willie Owens

Decatur

Bernard W. Wilkerson, Clarence C. Reidelberger

DECATUR RETIREES

Dept. 20



John West & co-workers

Dept. 70 retirees



Carl Watts

Richard Westerfield



Floyd Curry

Stationery Department



Evelyn Thompson at farewell party

Retirements

Brea

William J. Kaufman, 19 years, 10 months, 11 days, October 15, 1976 (early retirement).

Joe J. Matos, 17 years, 3 months, 15 days, October 29, 1976 (early retirement).

Dudley Banks, 28 years, 1 day, October 29, 1976 (80 plan).

Agnes Kemmer, 30 years, 1 month, 6 days, October 29, 1976 (80 plan).

Anthony Flaco, 30 years, 25 days, November 12, 1976 (80 plan).

William L. English, tool maker "B", 40 years, 4 months, 26 days, December 31, 1976 (80 plan).

Gunnerd J. Nelson, tool crib attendant, 27 years, 2 months, 17 days, December 31, 1976 (80 plan).

William H. Baker, 38 years, 5 months, 29 days, November 30, 1976 (80 plan).

Raymond Santos, Sr., 30 years, 4 days, December 17, 1976 (80 plan).

Chattanooga

Leroy Crutchfield, slinger operator, iron foundry, 36 years, 7 months and 27 days, December 31, 1976 (80 plan).

Clyde L. Slater, melting foreman, 35 years, 7 months and 1 day, January 31, 1977 (80 plan).

Winfred G. Frasier, moldmaster core setter and serviceman, 24 years and 12 days, January 17, 1977 (80 plan).

Decatur

Floyd Curry, cadmium plater, Dept. 70, 34 years, 2 months and 4 days, December 31, 1976 (80 plan).

Carl T. Watts, adams clamp assembler, Dept. 70, 23 years, 7 months and 17 days, December 31, 1976 (80 plan).

Richard Westerfield, milling machine operator, 30 years and 13 days, December 31, 1976 (80 plan).

John West, drill press operator "A", Dept. 20, 36 years and 27 days, January 3, 1977 (80 plan).

Evelyn M. Thompson, compositor and printer, office services department, 34 years, 1 month and 4 days, January 7, 1977 (80 plan).

Samia

Dorothy Kay, stock clerk helper, 35 years, 1 month and 21 days, January 10, 1977.

CORRECTION

In the last issue of the Mueller Co. Newsletter it stated in error that Karl Miersemann was employed to "head-up" the International Division - Export Sales. As regional director - western Europe and north Africa, Karl will concentrate his activities in these countries.

INSURANCE

Consumers Insurance Information Bureau News, sponsored by the National Association of Insurance Agents, Inc. ask "how much is enough?"

You've put a lot of time, effort and money into your home to make it the comfortable nest that reflects your lifestyle, your tastes, your needs -- a place you can enjoy and relax in.

But, what if your home caught fire today? Do you have enough insurance to protect your investment? The home that cost you \$25,000 some 30 years ago would cost \$130,600 to replace today. If you paid \$30,000 at that time, it would cost \$156,720 to replace today. And, a home that cost \$40,000 then would cost \$208,960 now.

With the cost of repairing, restoring, rebuilding going up daily, even a home that was bought just five years ago would cost more than double to replace today. Thus, cautions M. Jay Wanamaker, president of the Independent Insurance Agents of America, inflation's fierce upward spiral has, in too many cases left insurance coverage seriously out of date, paving the way for financial ruin.

The first thing to do, says Mr. Wanamaker, is sit down with an independent insurance agent -- one who is not beholden to any one company, but rather an independent businessman who represents anywhere from five to twenty companies -- and analyze your needs. Don't falsely economize by underinsuring your home. Buy the full amount of insurance you need -- no more, no less.

Don't for example, insure your home for its market price, for that includes the value of your land which is not subject to loss or destruction. However, be aware that it is important that your home be insured for at least 80 per cent of its replacement cost. As long as insurance coverage is maintained at 80 per cent or higher, losses on the structure will be paid in full -- up to the limits of the policy. With less than 80 percent coverage, losses will be paid on a percentage based on an amount proportionate to the 80 per cent replacement value actually covered.

The usual coverage on the contents of your home is 50 per cent of the insurance of your home. Inflation may have caused the current market value of your home's contents to exceed your coverage. Then, too, people continue to accumulate furniture, clothing and all kinds of possessions over the years. It is, therefore important that you review your contents coverage with your independent agent frequently letting him know when you improve your home or acquire an expensive television set, china, silver, and the like, as well as reminding him when certain items have depreciated and less coverage is needed.

For contents coverage, it is a good idea to take photos of every room in your house with the contents displayed as best as possible. For example, set the dining room table with the best china, crystal, silver, linens. Or go through each room with a cassette tape recorder recording your detailed inventory. Include

such information as cost and date of purchase. Keep written records in a safe-deposit box or in your office.

If you need more insurance on certain items in your household, there is no need to waste precious dollars by buying higher insurance on the building. You'll want to talk to your independent insurance agent about a Scheduled Personal Property Endorsement which provides additional coverage on such classes of property as: furs, jewelry, silverware, golfers' equipment, cameras, art, stamps and coin, and musical instruments.

If your home should be damaged, get in touch with your independent agent immediately. He will help you take steps to protect the home and its contents by directing you to those firms that can board it up. Incidentally, the expense involved in securing your home is also covered by your homeowner's policy.

Unfortunately, we still hear the horror stories. Just the other day the Johnsons were burned out of their lovely suburban home in Kansas. They and their two children got out safely enough. But for about three hours fire took its toll of their home. The Johnsons didn't call their insurance agent, were unaware of the need to install a watchman, and unaware of the need to board up the premises. Their home and furniture were destroyed, what was left was vandalized, they had no inventory of the contents of the house, so upset they couldn't remember what valuables they had had, and, in addition, they were underinsured. The Johnsons, though glad to be alive, are financially ruined.

It's too late for the Johnsons. But you might want to ask yourself and your independent insurance agent, How Much is Enough?



William C. Rohman (Willie), Decatur Sales Department, seems to be saying 'is it really so' as he is presented with a 40 year service pin and a check by Harlan White, President of Mueller Co. Charles Bafford looks on

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Right now millions of Americans are being forced to sit back and rock their lives away. Simply because they're older. Stop and think about it!

It's going to happen to you. You're going to be "older" someday. Maybe sooner than you think.

And you're going to have to face the same problems that exist today. Unless you start changing your attitudes about aging now. Get rid of your stereotypes.

Try and imagine what you'll be like. What you'll want to do. What you'll want to contribute. That's all we ask.

But you'd better hurry.

If you don't want to take your old age sitting down, get off your rocker and separate the facts from the myths.

Now.

For more information on what you can do, write:

The National Council on the Aging, Inc. Box 28503, Washington, D.C. 20005.

**Get off your rocker.
Don't take old age
sitting down.**



National Council
on the Aging, Inc.

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OA

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