

# Strictly Personal Canada

RECEIVED

MAY 7 1985

April 1985

## NEWS ABOUT MUELLER LTD. EMPLOYEES AND THEIR FAMILIES



### President's Message

On Monday, April 8, Mueller Ltd., announced an agreement in principle to purchase the assets of Canada Valve Inc., from the parent company Anchor/Darling Industries of Radnor, PA. completion of the acquisition is subject to the execution of a definitive agreement and allowance under the Foreign Investment Review Act.

This is exciting news for us at Mueller Ltd., as the combined customer base and increased sales volumes are anticipated to open new opportunities for product development and increased domestic manufacture of products.

Canada Valve Inc., is headquartered in Milton, Ontario and manufactures valves, fire hydrants and other fittings for the potable water distribution industry. They distribute their products through a nationwide chain of 12 distribution centers owned and operated by Canada Valve Inc.

The combination of these two companies is expected to improve our position in the marketplace, however, we must not lose sight of our objectives for 1985 and expect this acquisition to solve all our problems and challenges. We are confident that if we continue to work as we have in the first quarter of this year, we will find that 1985 will be a year of excellence for us at Mueller Ltd.

### New Appointments

Paul V. Jacuzzi was recently appointed Vice President of Marketing & Sales. He obtained his B.A. with a major in Economics from the University of Western Ontario and his M.B.A. from McMaster University. In his most recent position Paul was a product manager for Jacuzzi Canada Ltd. Paul and his wife, Rosie, will be relocating to the Sarnia area in the near future and we extend a warm welcome to Paul on behalf of the Mueller employees.



Marc Ouellet joined the Company on March 25, 1985 as Marketing Services Manager. Marc obtained his B.A. with a major in Economics from the University of Guelph and is working towards a B.A.S. degree. Most recently, Marc worked in the Marketing area for Jacuzzi Canada Ltd. He will be relocating to Sarnia in the near future and we all welcome Marc to the Mueller team.





## 50 Year Friendship Continues

On March 12, a special presentation took place in Halifax, N.S., honoring the 50 years of association between S.T.E. Fetterly & Son Ltd., and Mueller Ltd. Allan Fetterly, President of S.T.E. Fetterly, received a plaque inscribed:

**S.T.E. FETTERLY & SON LTD.**  
in appreciation of  
50 years  
of Loyal Representation  
1934 - 1984

**MUELLER LTD.**  
Water Distribution Products

Fetterly's has been our sales representative in the Maritimes since the early 1930's and now have offices in Halifax, N.S., Moncton, N.B., and St. John's, NFLD.

This long standing business relationship is bound by a handshake and not a contract and, as noted by Allan Fetterly, is symbolic of the trust and faith between our two companies.



## 20th Anniversary



Pictured is Jean Claude Ferron (l) receiving a lapel pin in recognition of his 20 years of service with Mueller Ltd. Jean Claude is the General Manager of our St. Jerome operations and joined the Company on April 1, 1965 shortly after the foundry became a member of the Mueller organization. Congratulations, Jean Claude.

NOTHING  
SUCCEEDS  
LIKE  
SUCCESS.

SUCCESS  
IS  
SIMPLY  
FAILURE  
TURNED  
INSIDE  
OUT.